

# St. Louis District (MVS) Virtual Industry Day

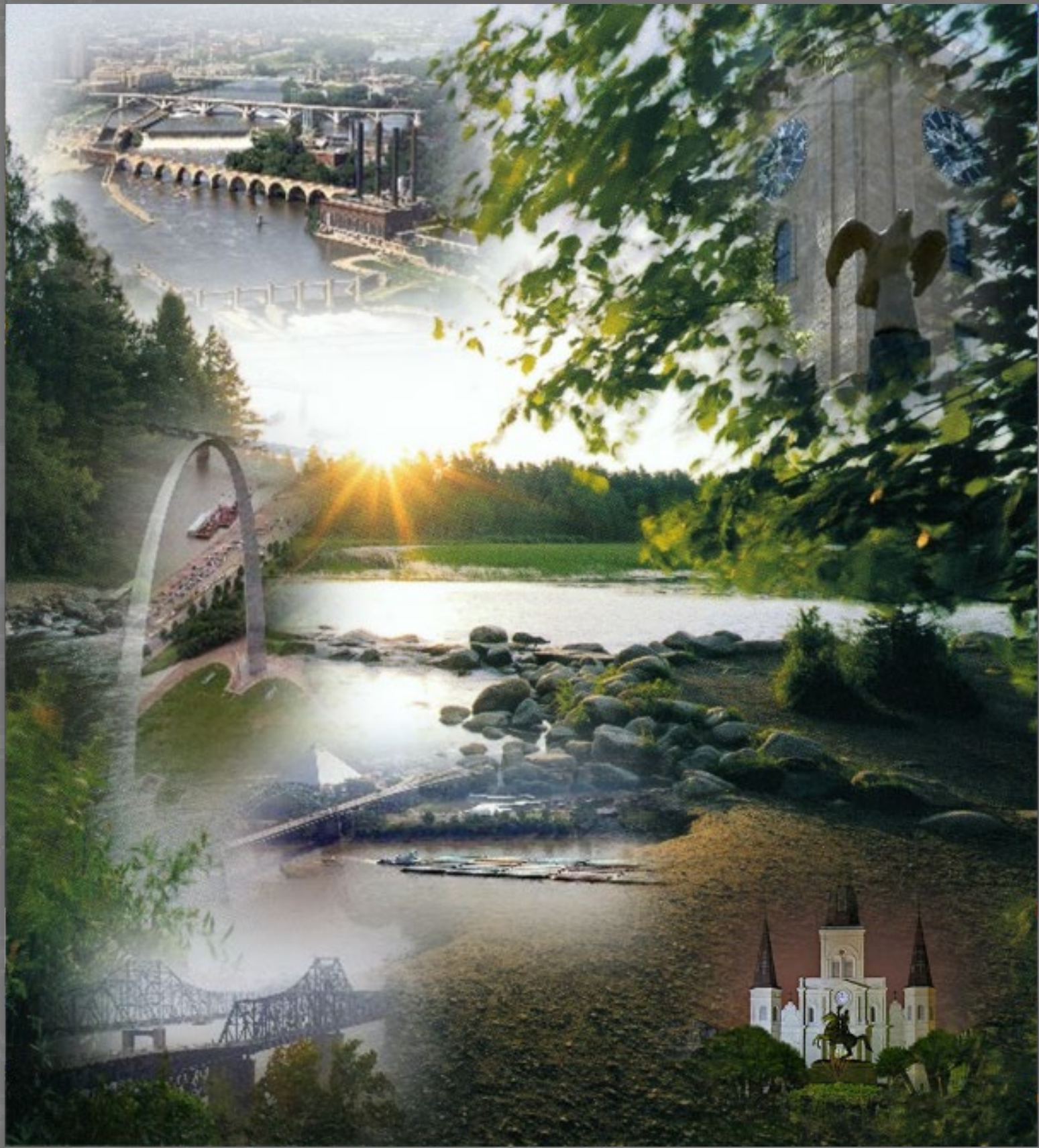
02 March 2022  
9:00 – 5:00 pm



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**BUILDING STRONG®**





# **Agenda – Morning Session**

- 9:00 – 9:05.....Opening Comments - Ashanti Griffin (Deputy, Small Business Programs)
- 9:05 – 9:10.....Review of Agenda and Introduction – LTC Thomas “Jason” Sears (MVS Deputy Commander)
- 9:10 – 9:40.....**St. Louis District** – COL Kevin Golinghorst (MVS District Commander)
- 9:40 – 10:10.....**Little Rock District** - Lakisha Vance (Deputy, Office of Small Business Programs)
- 10:10 – 10:40.....**USTRANSCOM** - Suzanne Mudd-Yarber (Director, Small Business Programs)
- 10:40 – 11:10.....**Memphis District** - Lenneia R. Jennings (Acting Deputy, Small Business Programs)
- 11:10 – 11:40.....**Rock Island District** – Troy Robbins (Deputy, Small Business Programs)
- 11:50 – 12:00.....Q&A / Transition to Breakout Sessions / Closing Remarks



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# Agenda – Afternoon Session

## Breakout Sessions

1:00 – 5:00.....1 on 1 Meetings Between Divisions / District and Businesses

1:00 – 2:00.....**Contracting Panel**

1:00 – 2:30.....**Small Business Administration (SBA) Training** – 8(a) BD Program

1:00 – 2:00.....**Missouri PTAC Training** - WOSB and EDWOSB Certification Information and Updates - Virtual

2:00 – 3:00.....**Illinois PTAC Training** – SAM.gov and SBA DSBS

2:00 – 2:30.....**NESP - Lock & Dam 25** Phase 1 Discussion

2:30 – 3:00.....**NESP - Lock & Dam 25** Phase 1 Discussion

3:00 – 4:00.....**Contracting Panel**

## 1 on 1 Briefing List

### **St. Louis District**

Operations (Lakes and Rivers)  
Construction  
Curations  
Environmental Remediation Services  
Geospatial Engineering

### **Little Rock District**

### **Memphis District**

### **Rock Island District**

### **USTRANSCOM**

### **Small Business Administration (SBA)**

### **Missouri PTAC**



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# Break Session Links – St. Louis District

## Operations (Lakes and Rivers)

<https://usace1.webex.com/meet/garett.d.fleming>

1-844-800-2712

Access Code - 199 008 0692

## Construction

<https://usace1.webex.com/webappng/sites/usace1/dashboard/pmr/bryan.m.mccabe>

1-844-800-2712

Access Code – 199-315-4083

## Curations

<https://usace1.webex.com/meet/jennifer.riordan>

1-844-800-2712

Access: 199 492 2720

## Environmental Remediation Services

<https://usace1.webex.com/meet/phillip.l.moser>

1-844-800-2712

Access Code: 199 016 8033

## Geospatial Engineering

<https://usace1.webex.com/meet/keith.l.short>

1-844-800-2712

Access code: 199 073 7572

## Contracting Panel

<https://usace1.webex.com/meet/margaret.c.maine>

1-844-800-2712

Access code - 276 007 26315

## NESP Lock and Dam 25

<https://usace1.webex.com/meet/michael.feldmann>

1-844-800-2712

Access Code – 199 581 4982



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# Breakout Session Links

## Little Rock – Lakisha Vance

<https://usace1.webex.com/usace1/j.php?MTID=md6d68caff45b33995ad5ae73dd71aaad>

Conf Phone Number: 1-844-800-2712

Access Code: 2762 648 0852

## Memphis – Lenneia Jennings

WebEx Breakout Room

## Rock Island – Troy Robbins

<https://usace1.webex.com/meet/troy.a.robbins>

Conf Phone Number: 1-844-800-2712

Access Code: 199 389 4544 #

## USTRANSCOM – Suzanne Mudd-Yarber

Will send out individual TEAMS meeting invites

## Illinois PTAC – Theresa Ebeler

<https://wiu.zoom.us/j/97041422255>

Meeting ID: 970 4142 2255

Call in: 1 312 626 6799

## Missouri PTAC – Donald Robertson

<https://umsystem.zoom.us/j/98076878020?pwd=K2RBeVh3QzZnbXFxNWILUkNmUXFPdz09>

Meeting ID: 980 7687 8020

Passcode: 457122

Call in: 1 312 626 6799

## SBA Training – Gary Alexander

Microsoft Teams meeting - [Click here to join the meeting](#)

**Call in:** +1 202-765-1264,

Phone Conference ID: 335 031 341#

SBA 1on1 – Deborah Crumity / Maria Galloway

Microsoft Teams meeting - [SBA One-on-One Sessions](#)

**Call in:** +1 202-765-1264

Phone Conference ID: 936 946 02#



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# US Army Corps Of Engineers St. Louis District (MVS) Overview

COL Kevin Golinghorst  
District Commander  
St. Louis District



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# St. Louis District Mission – Value to the Nation

7

St. Louis District Corps of Engineers

## The Gateway to Excellence

Mission – Provide engineering & water resource solutions that improve safety, energize the economy, sustain the environment & enhance the quality of life for those we serve through expertise, innovation & partnerships.



### Navigation

- 3 rivers
- 5 lock and dam sites
- 416 miles of navigable channel
- 100M tons of commodities transferred annually
- Saving more than \$1B a year

### Flood Risk Management

- 92 levee systems
- 750 miles of levees
- 5 Corps lakes

### Ecosystem Restoration

- 21,000 acres restored
- 10,000 acres in design & feasibility
- 6,700 acres of habitat under construction

### Recreation

- 15M visitors per year
- 120,000 acres of fishing, boating, and swimming
- 49 recreational use areas

### Hydropower

- 58 MW production capability
- 20,000 households supplied with electricity

### FUSRAP

- 1.4M cyd of contaminated soil removed
- 415 properties remediated



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More that **700** veterans

Trained at **6** labs

With more than **91%**

Job and education placement rate  
After graduation from the program!







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# FY22 St. Louis District (MVS) Budget



**Belleville East Creek Sewer Separation:**  
Sewer Separation, New Sewer Construction, and Detention Pond Construction in Belleville, Illinois

Appropriation	FY22 President’s Budget	IIJA*/DRSAA**	Total
Investigations	\$ .7M	-	\$ .7M
Construction (including CAP)	\$7.7M	\$745M	\$752.7M
Operations and Maintenance	\$60-85M	\$40-65M	\$220.7M
Mississippi Rivers and Tributaries	\$6.8M	-	\$6.8M
Regulatory	\$2.5M	-	\$2.5M
FUSRAP	\$47M	-	\$47M
Total	\$207M	\$823.4M	\$1.03B

\* IIJA –Infrastructure Investment & Jobs Act (IIJA), 2022  
\*\* DRSAA – Disaster Relief Supplemental Appropriations Act, 2022



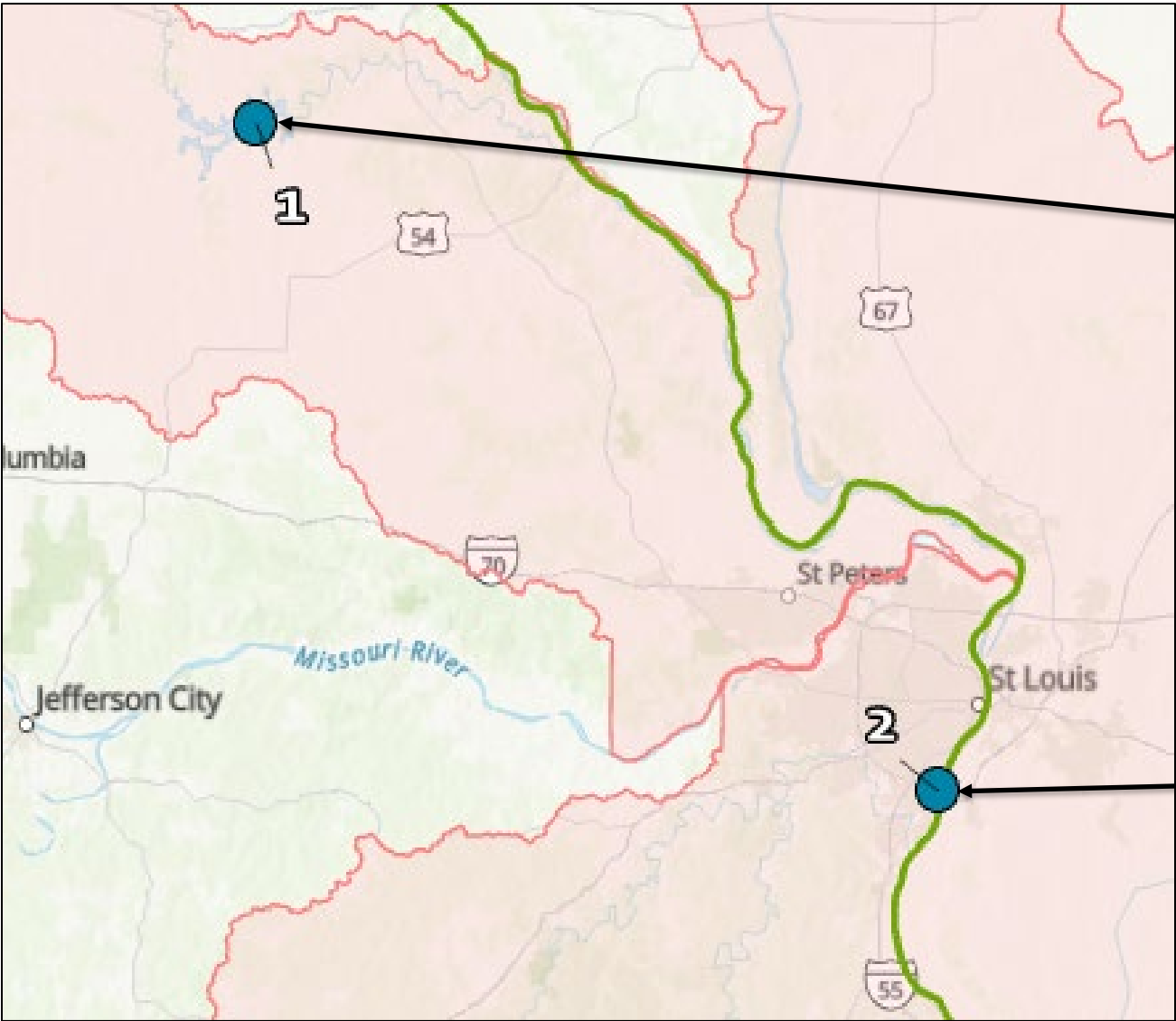




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# FY22 St. Louis District (MVS) Project List Missouri

#	Opportunity	Location	Release Date (Qtr)	Project Type	Cost Range	NAICS Code	Acquisition Strategy	Award / IDV Type
1	Mark Twain Comfort Station Removal & Consolidation	Monroe City, MO	Q3	Construction	\$1M-5M	237990	TBD	Contract
2	VA Jefferson Barracks Cemetery Chapel Rehab	St Louis County MO	Q4	Construction	\$1-5M	237990	Small Disabled Veteran Owned Business	Contract



Mark Twin Lake Comfort Station Removal and Consolidation



**Cemetery Chapel at Jefferson Barracks:** Rehabilitate Historic Chapel at Jefferson Barracks National Cemetery based on the Historic Structure Report which will apply the Secretary of the Interior Standards for Preservation and/or Restoration for the exterior and the Standards for Rehabilitation and/or Preservation for interior features.

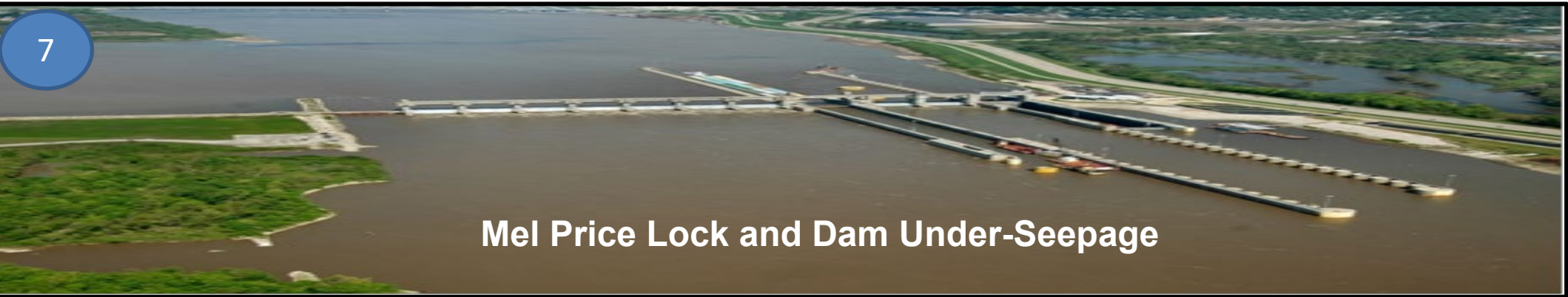
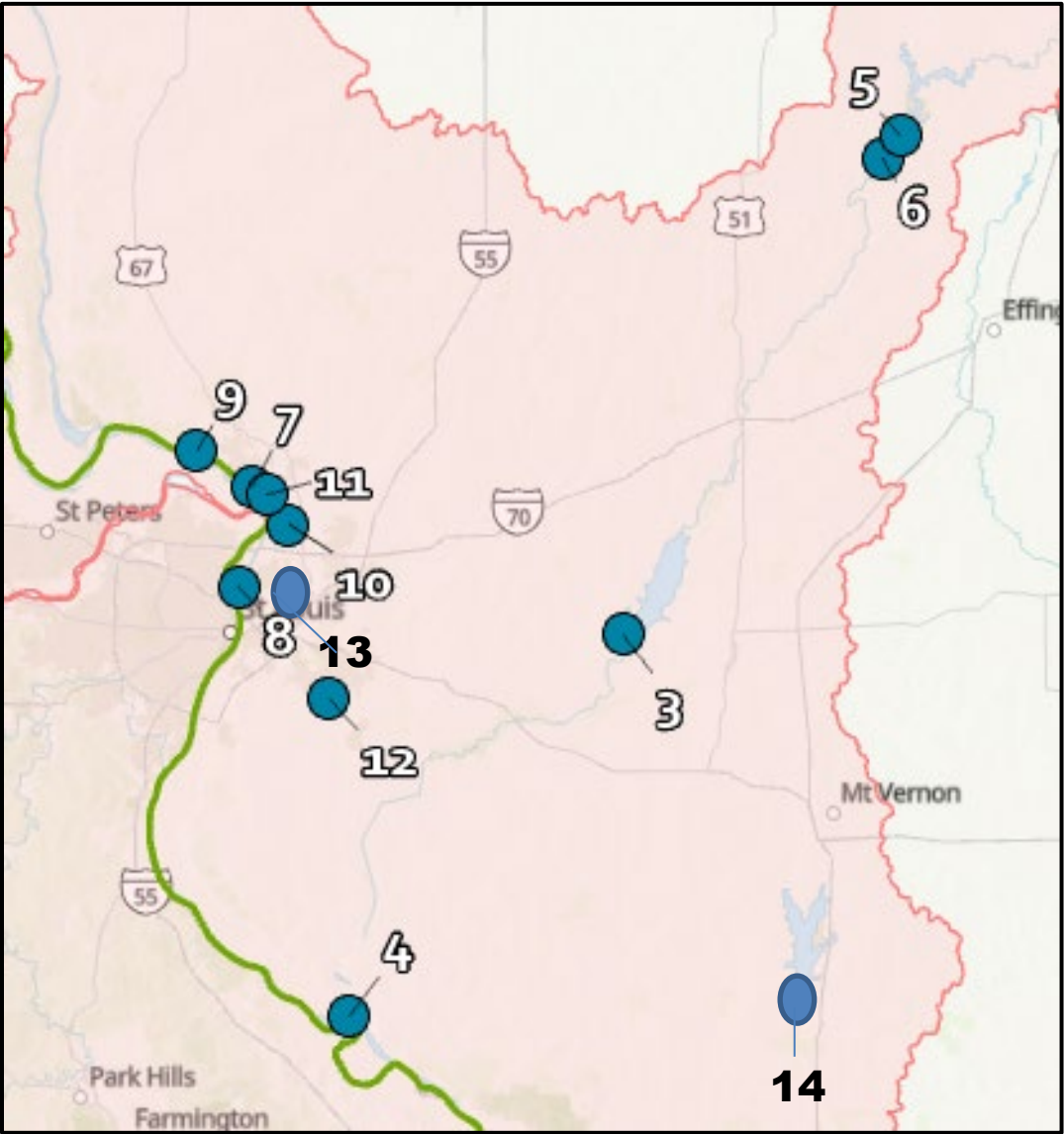




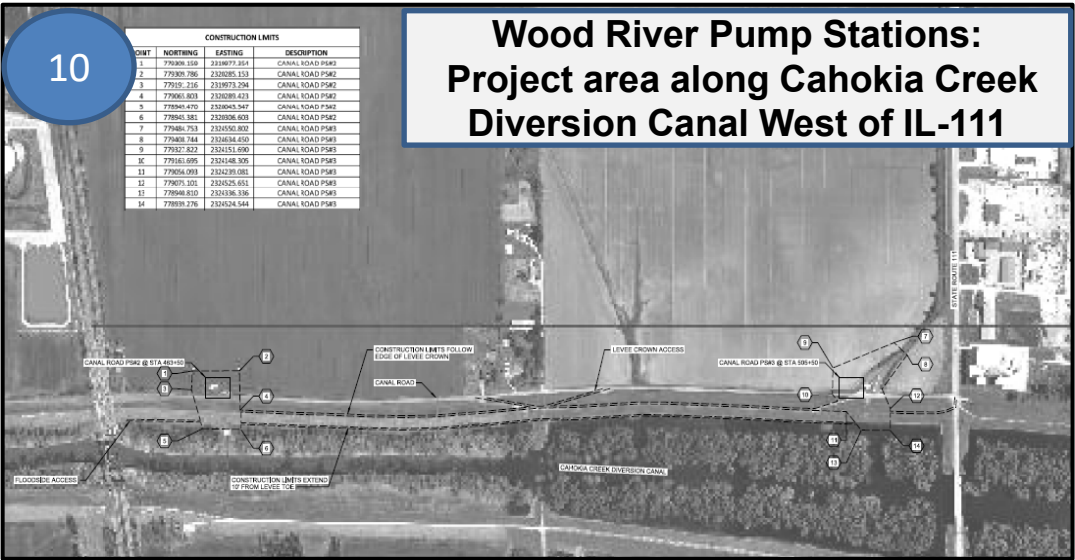
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# FY22 St. Louis District (MVS) Project List Illinois

#	Opportunity	Location	Release Date (Qtr)	Cost Range	NAICS Code	Project Type	Acquisition Strategy	Award/ IDV Type
3	Carlyle Dam Painting and Repair	Carlyle, IL	Q2-3	\$500k-1M	238320	Construction	TBD	Contract
4	Jerry F Costello LD High Mast Lighting	Modoc, IL	Q3-4	\$100k-250k	238210	Construction	TBD	Contract
5	Lake Shelbyville Shoreline Revetment	Shelbyville, IL	Q3-4	\$1M-5M	237990	Construction	TBD	TBD
6	Lake Shelbyville CCTV Replacement	Shelbyville, IL	Q3-4	\$100k-250k	561790	Construction	TBD	Contract
7	Mel Price Main Lock Lift Gate Install	Alton, IL	TBD	\$5M-10M	237990	Construction	Unrestricted	Contract
8	Lock 27 Miter Gate Anchorage Replacement	Granite City, IL	Q2-3	\$1M-5M	237990	Construction	TBD	Contract
9	Piasa Eagles Nest Dredging	Madison County IL	Q4	\$10-20M	237990	Construction	TBD	TBD
10	Wood River Pump Stations	Madison County IL	Q4	\$5-10M	237110	Construction	Small Business	Contract
11	Melvin Price L&D Design Deficiency Underseepage Reach 2	Madison County IL	Q4	\$5-10M	237990	Construction	Small Business	Contract
12	Belleville East Creek Sewer Separation	St Clair County IL	Q4	\$5-10M	237110	Construction	TBD	Contract
13	Carlyle Lake Facility	Carlyle, IL	Q2-3	TBD	237990	Construction	TBD	SATOC
14	Rend Lake Stone Supply & Install IDIQ	Benton, IL	Q3-4	\$1M-5M	237990	Construction	TBD	SATOC



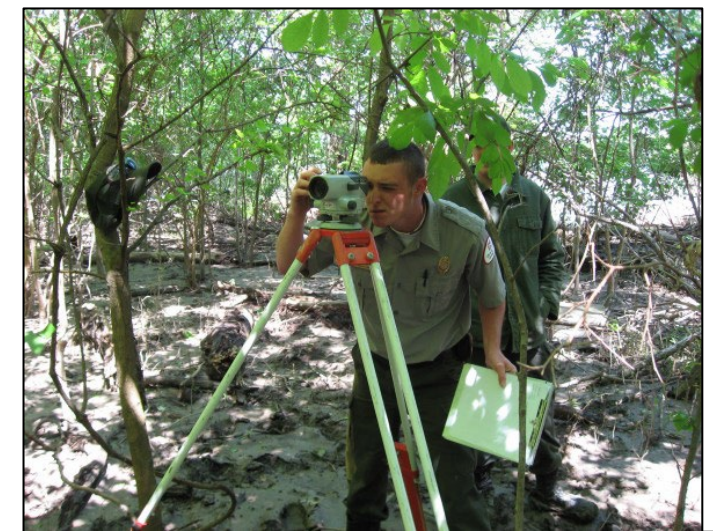
Mel Price Lock and Dam Under-Seepage





# Operations & Maintenance – Lakes and Rivers

Opportunity	Location	NAICS Code	Release Date (Qtr)	Project Type	Cost Range	Acquisition Strategy	Award / IDV Type
Carlyle Lake Cleaning	Carlyle, IL	561720	FY22 Q2-3	Service	\$1M-5M	TBD	TBD
Mark Twain Lake Mowing IDIQ	Monroe City, MO	561730	FY22 Q2-3	Service	\$500k-1M	TBD	SATOC
Mark Twain Lake Land Management Services IDIQ	Monroe City, MO	561730	FY22 Q2-3	Service	\$1M-5M	TBD	SATOC
Mark Twain Lake Cleaning IDIQ	Monroe City, MO	561720	FY22 Q2-3	Service	\$500k-1M	TBD	SATOC
Wappapello Lake Cleaning	Wappapello, MO	561720	FY22 Q2-3	Service	\$500k-1M	TBD	TBD
Wappapello Lake Refuse Removal	Wappapello, MO	562212	FY22 Q2-3	Service	\$250k-500k	TBD	SATOC
Wappapello Lake Grounds Maintenance IDIQ	Wappapello, MO	561730	FY22 Q2-3	Service	\$500k-1M	TBD	SATOC
Wappapello Lake Tree Trimming Services	Wappapello, MO	561730	FY22 Q2-3	Service	\$500k-1M	TBD	TBD
Mel Price Elevator Maintenance and Repair IDIQ	Alton, IL	333921	FY22 Q2-3	Service	\$500k-1M	TBD	SATOC



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# Operations & Maintenance – Lakes and Rivers

Opportunity	Location	NAICS Code	Release Date (Qtr)	Project Type	Cost Range	Acquisition Strategy	Award / IDV Type
Rivers Project Tree Planting IDIQ	West Alton, MO	561730	FY22 Q2-3	Service	\$500k-1M	TBD	SATOC
Rend Lake Mowing & Grounds Maintenance IDIQ	Benton, IL	561730	FY22 Q2-3	Service	\$1M-5M	TBD	SATOC
Rend Lake Cleaning IDIQ	Benton, IL	561720	FY22 Q2-3	Service	\$1M-5M	TBD	SATOC
Environmental Laboratory Services	St. Louis County, MO	541380	FY22 Q1	Service	\$5M-10M	TBD	SATOC
HTRW/FUSRAP Verification & Laboratory Service	TBD	541380	FY22 Q3	Service	TBD	TBD	SATOC







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# **FY22 Infrastructure Investment & Jobs Act (IIJA)**

## **Projected Projects - Illinois**

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Opportunity	Location	Release Date	Amount
Carlyle Pump Station Rehab	Carlyle, IL	FY22 Q3-Q4	0-\$1M
Carlyle Lake Recreation Repairs	Carlyle, IL	FY22 Q3-Q4	\$1M-4M
Carlyle Dredging IDIQ	Carlyle, IL	FY22 Q3-Q4	\$10M
Lake Shelbyville Facility Maintenance IDIQ	Shelbyville, IL	FY22 Q3-Q4	\$1M-5M
Lake Shelbyville Roads/Parking IDIQ	Shelbyville, IL	FY22 Q3-Q4	\$1M-5M
Lake Shelbyville Lands Management IDIQ	Shelbyville, IL	FY22 Q3-Q4	\$1M-5M
Lake Shelbyville Main Dam Feeders	Shelbyville, IL	FY22 Q4	0-\$1M
Jerry F Costello LD Miter Flood Proofing Structures	Modoc, IL	FY22 Q3-Q4	\$250K-500K
Jerry F Costello LD Dam Tainter Gate Repairs	Modoc, IL	FY22 Q3-Q4	\$3M-7M







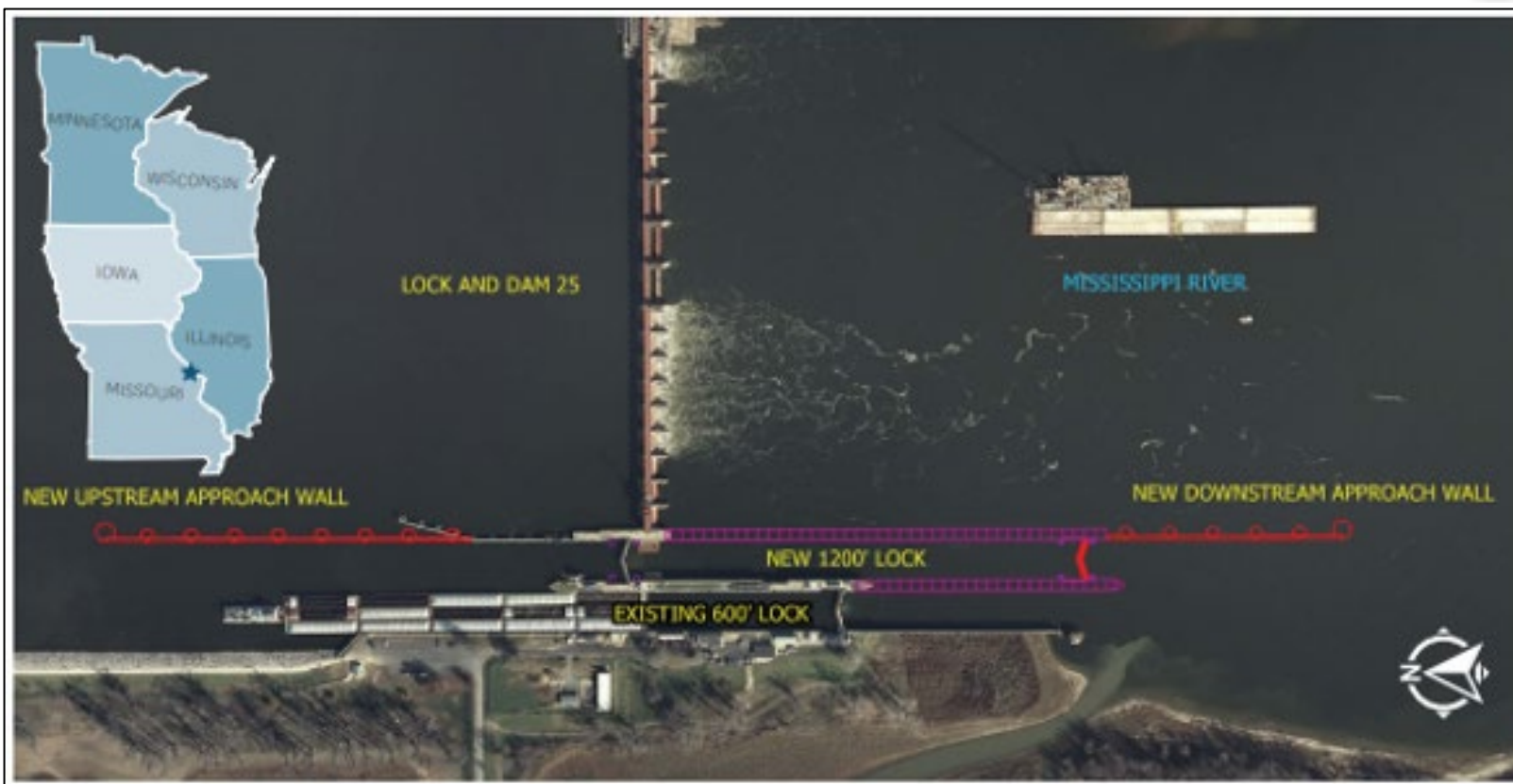
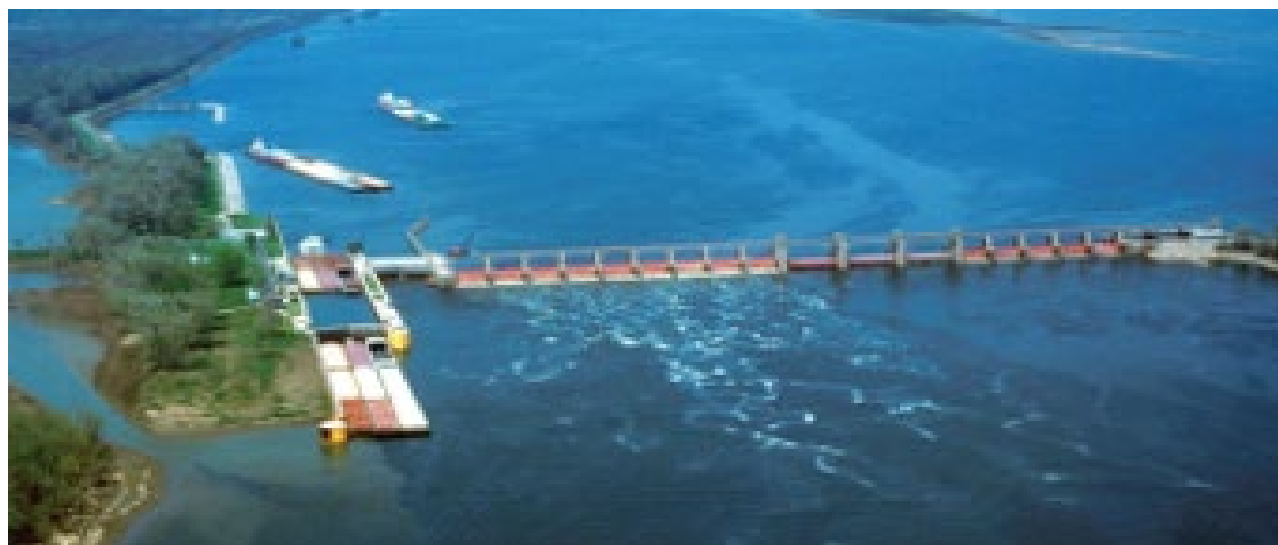
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# FY22 Infrastructure Investment & Jobs Act (IIJA)

## Projected Projects - Missouri

14

Opportunity	Location	Release Date	Amount
Rivers Tree Planting IDIQ	West Alton, MO	FY22 Q2-Q3	\$1M
L&D 25 Expansion	Winfield, MO	TBD	TBD



**IIJA: \$732M** is for the NESP L25 new 1200ft Lock project. NESP, or Navigation and Ecosystem Sustainability Program, is an authorized, multi- purpose program that contains projects across three USACE districts (MVP, MVR, MVS) to get at improved Navigation Efficiency and additional Ecosystem Restoration on the Upper Mississippi and Illinois Rivers. High points of the program include 7 new 1200ft locks at existing facilities. L25 is the first of those new locks to be funded. Look for more information later in this presentation on L25 as we will be awarding an initial construction contract yet this year but will also be looking to engage the construction industry on overall delivery strategy later this year as well.



## Small Business Program – FY21

Achievement / Dollars Obligated	Small Business	Small Disadvantage Business	Women Owned Small Business	Service Disabled Veteran Owned Small Business	HUBZone Small Business
Achievements	52.64%	9.57%	13.69%	1.99%	4.40%
Dollars Obligated	\$114,954,004	\$20,888,489	\$29,889,299	\$4,349,854	\$9,597,226

Total Actions: 1038

Total Small Business Actions: 775

## Small Business Program – Current FY22 Goals

Achievement / Dollars Obligated	Small Business	Small Disadvantage Business	Women Owned Small Business	Service Disabled Veteran Owned Small Business	HUBZone Small Business
Current	58.86%	19.57%	15.80%	4.00%	14.91%
Current Stats	80.88%	6.98%	5.63%	19.76%	-0.01



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## FY21 – Top 5 NAICS Codes For Small Business

### Small Business \$ by Top NACIS Codes

NAICS Codes	Description	Small Business \$
237990	Other Heavy & Civil Engineering Construction	\$20,538,462
332312	Fabricated Structural Metal Manufacturing	\$7,748,784
541620	Environmental Consulting Services	\$14,923,589
541720	Research & Development – Social Sciences & Humanities	\$7,704,324
562910	Remediation Services	\$37,331,893
<b>Total</b>		<b>\$88,247,052</b>

### Small Disadvantage \$ by Top NACIS Codes

NAICS Codes	Description	Small Business \$
237990	Other Heavy & Civil Engineering Construction	\$5,723,133
541370	Surveying & Mapping (Except Geophysical) Services	\$837,882
561612	Security Guards & Patrol Services	\$754,061
561730	Landscaping Services	\$2,567,611
562910	Remediation Services	\$7,229,328
<b>Total</b>		<b>\$17,112,015</b>



## FY21 – Top 5 NAICS Codes For Small Business

### Service-Disabled Veteran Owned \$ by Top NACIS Codes

NAICS Codes	Description	Small Business \$
237990	Other Heavy & Civil Engineering Construction	\$1,019,748
339944	Carbon Paper & Inked Ribbon Manufacturing	\$552
423830	Industrial Machinery & Equipment Merchant Wholesalers	\$262
561210	Facilities Support Services	\$40,165
712120	Historical Sites	\$3,288,500
<b>Total</b>		<b>\$4,349,227</b>

### Women Owned Small Business \$ by Top NACIS Codes

NAICS Codes	Description	Small Business \$
324110	Petroleum Refineries	\$928,684
541370	Surveying & Mapping (Except Geophysical) Services	\$837,882
541620	Environmental Consulting Services	\$14,923,589
541720	Research & Development – Social Sciences & Humanities	\$7,704,324
561730	Landscaping Services	\$1,419,708
<b>Total</b>		<b>\$25,814,205</b>



## FY21 – Top 5 NAICS Codes For Small Business

### HubZone \$ by Top NACIS Codes

NAICS Codes	Description	Small Business \$
236220	Commercial & Institutional Building Construction	\$330,830
237990	Other Heavy & Civil Engineering Construction	\$2,293,715
541330	Engineering Services	\$333,319
561720	Janitorial Services	\$33,725
562910	Remediation Services	\$6,626,180
<b>Total</b>		<b>\$9,617,769</b>



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### MVS Points of Contact

**Col. Kevin Golinghorst**, District Commander

**Susan Wilson**, Chief, Programs and Project Mgt.  
(314) 331-8012

**John Miller**, Executive Liaison Officer  
(314) 331-8014

**Dave Busse**, Chief, Engineering-Construction Division  
(314) 331-8202

**Lou Dell'Orco**, Chief, Operations Division  
(314) 331-8100

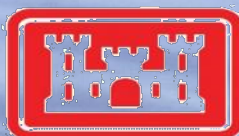
**Bryan McCabe**, Chief, Construction Branch  
(314) 331-8130

**Margaret Maine**, Chief, Contracting Division  
(314) 331-8500

**Ashanti Griffin**, Deputy of Small Business Programs  
(314) 331-8181

# Interested in Doing Business with Us

1. Register in the System for Award Management database. <https://www.sam.gov>  
*It is MANDATORY that all vendors be registered under the SAM program.*
2. Search Contract Opportunities by going to SAM and select:
  - Search→ Any Words→ **W912P9** for St. Louis
3. Complete the appropriate forms stated or provided in the synopsis or solicitation.
4. Visit the St. Louis District website in order to learn about the missions and the types of services/supplies we procure.
  - St. Louis District: <https://www.mvs.usace.army.mil/>
5. If you are a small or small disadvantaged business, call, email or visit the St. Louis District's Deputy for Small Business to discuss your firm's capabilities, interest and capacities to perform.
  - [Ashanti.d.browngriffin@usace.army.mil](mailto:Ashanti.d.browngriffin@usace.army.mil), 314-331-8181



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-  Facebook.com/TeamSaintLouis
-  Twitter.com/TeamSaintLouis
-  Youtube.com/TeamSaintLouis
-  Instagram.com/TeamSaintLouis\_USACE
-  [mvs.usace.army.mil](https://mvs.usace.army.mil)
-  [teamstl-pao@usace.army.mil](mailto:teamstl-pao@usace.army.mil)





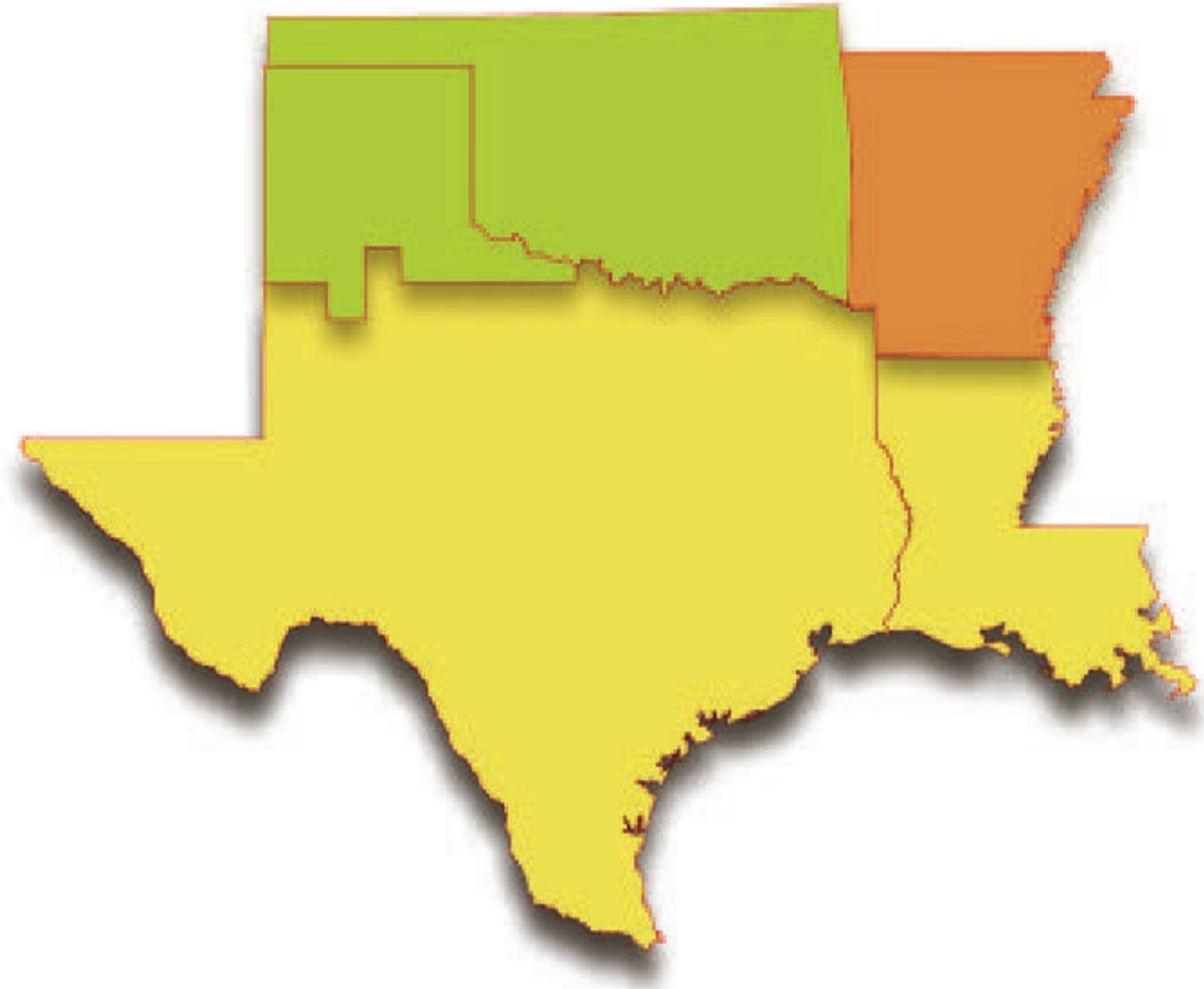
## *Little Rock District Small Business Program*

- Kisha Vance
- Deputy, Office of Small Business Program



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# Southwestern Division

## Districts

Fort Worth District – [Alisa.Marshall@usace.army.mil](mailto:Alisa.Marshall@usace.army.mil)

Galveston District – [Kay.J.Riplinger-Baltz@usace.army.mil](mailto:Kay.J.Riplinger-Baltz@usace.army.mil)

Tulsa District - [Gene.Snyman@usace.army.mil](mailto:Gene.Snyman@usace.army.mil)












Little Rock District – [Lakisha.D.Vance@usace.army.mil](mailto:Lakisha.D.Vance@usace.army.mil)





# Programs & Customers

## Little Rock District Business Lines

<b>Flood Risk Management</b> 	Managing water for hydropower, wildlife, navigation, recreation and flood risk. Levee technical assistance and flood fighting operations provided.		12 Flood control reservoirs	95 Sponsor maintained levee systems	3 USACE maintained levees	\$77.8M Flood damages prevented each year		
<b>Navigation</b> 	Improving and maintaining navigation for economic development and safety by insuring a 9 foot channel depth.  The navigation system in Arkansas generates an estimated \$4.5B sales impact for the nation		~11.31M Tons per year 10 year average	13 Locks and Dams	\$24B Annual export/ import traffic	308 Miles of navigation channel	2 Survey vessels	4 Floating plants
<b>Hydropower</b> 	Providing clean, renewable energy.		7 Hydroelectric power plants	~344K Household production each year	1 060.3MW Hydropower generation capacity	Support 4 non-federal hydropower projects on the Arkansas River  ~\$212.9M Annual benefits to the nation		
<b>Water Supply</b> 	Supplying Local and state institutions with high quality drinking water for homes and businesses.		28 Water Supply Agreements	479,000* Acre-feet of water supply storage <small>*Denotes amount per approved Beaver &amp; Greers Ferry water supply reallocations; four agreements will be signed in FY20.</small>	\$2.042M In annual revenue returned to the U.S. Treasury (FY19).			
<b>Recreation</b> 	Major activities include sightseeing, camping, boating, swimming, skiing, hiking, fishing, hunting, picnicking, and more.		4 projects consistently rank among the top projects in USACE fee collection	18.8M Annual visits	58 Marinas	5,514 Campsites  Dewey Short Visitor Center Top 5 Nationally Visited among USACE visitor centers		
<b>Environmental Stewardship</b> 	Managing public resources in a responsible and sustainable manner.		7 Lakes with shoreline management plans	313 Restoration areas	Invasive plant and animal management	35 Known threatened and endangered species	27 Federally recognized Tribal partners	
<b>Regulatory</b> 	Committed to protecting the Nation's aquatic resources and navigation capacity, while allowing reasonable development through fair and balanced decisions.		Section 404 Clean Water Act (1972) – permits for discharge of fill materials in waters of the U.S.	Section 10 Rivers & Harbors Act (1899) – permits for dredging, buoys, and docks in navigable waters	2,000 Regulatory actions completed in FY2019			
<b>Emergency Management</b> 	Dedicated support to military operations and disaster response.		113 Iraq / Afghanistan Deployments Since 2001	22 Emergency response events since 2011	452 Disaster response volunteers since 2011	11 District Exercises & Partnering Meetings per year involving 40 Counties, 2 States and 6 Federal Agencies  25 Hazard response plans maintained for Dams		
<b>International and Interagency Support</b> 	Providing technical assistance to federal agencies, state and local governments, tribal nations, and private U.S. firms.		Department of Energy Customs and Border Patrol Department of Veterans Affairs					
<b>Military Program Support</b> 	Nationally-Recognized Knowledge and Experience		Pine Bluff Arsenal Completed projects include: \$20.5M Steam Line Replacement \$21M Bomb Storage	Little Rock Air Force Base Priority Projects: DVQ, Dormitory, TNG Facility, Fuel Maintenance Hangar		63rd Readiness Division Service Contracts for 75 sites serviced across 7 states		
<b>Military Medical Facilities</b> 	1 of 3 medical support teams in the Nation. Little Rock District has executed over \$2.5B in MSRM projects since 2009. Current ongoing workload is around 90 projects in 7 countries valued at \$1B.		Supports all military branches Sustainment, restoration, maintenance, initial outfitting Services hospitals, clinic, medical warehouses, veterinarian clinics etc.					



# Contracting Branches



## Civil Works Branch

**Branch Chief:**

*Joseph.C.Daniels@usace.army.mil*

## Military Branch

***Branch Chief:***

*Marcus.D.Mitchell@usace.army.mil*

## Medical Branch

***Branch Chief:***

*Donald.P.Tam@usace.army.mil*





# ***FY 21 SMALL BUSINESS ACHIEVEMENTS***

***\$239M AWARDED, \$177M TO SMALL BUSINESSES***

Goals/ Achievements	Small Business	Small Disadvantage Business	Service Disable Veteran Owned Small Business	Woman Owned Small Business	HUBZone Small Business
Goals	29%	19%	5%	3%	3%
Achievements	74.80%	57.23%	11.63%	3.40%	4.40%

Met all goals

Total SB Eligible Dollars \$239M, obligated to SB \$177M

Number of actions: 1121, obligated to SB 973



# 2022 ARKANSAS REGIONAL INDUSTRY DAYS

- **Date and Location** 7-8 December 2021 - Hilton Garden Inn, Little Rock, Arkansas
- **Day 1:** Presentations from multiple federal agencies
- **Day 2:** Capability Briefings
- Registration information will be posted under Special Notices, [www.sam.gov](http://www.sam.gov) (W9127S)
- FY22 Opportunities
- Acquisition Tools
- Total \$ % by NAICS



Adobe Acrobat  
Document



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# High Visibility Projects

Planned Advertisement	NAICS	DB/DBB & BVTO, LPTA, IFB, Brooks, any other (initial award)	Project Title [Full Titles, spell out acronyms]	Project Location [IDC ex. primarily for district name, including SWD? nationwide? otherwise specific location]	Estimated Dollar Range	IDC Capacity	Planned Set-Aside Decision (Is there a reserve, if so, socio-economic categories apply?)
FY22 Q1	236220	DB RFP	Design/Build Veteran's Affairs-Food Service Center	North Little Rock Veterans Affairs	\$10M-\$25M		SB
FY22 Q1	236220	DB RFP	Design/Build Veteran's Affairs, Law Enforcement Training Center-Classroom Comple	North Little Rock Veterans Affairs	\$10M-\$25M		SB
FY22 Q1	237990	RFP	Rehabilitation and Paint Tainter Gates, Ozark, Arkansas	McClellan–Kerr Arkansas River Navigation System	\$5M-\$10M		SB
FY22 Q1	337127	RFQ	Misawa Medical Clinic-Initial Outfitting Supply	Japan	\$5M-\$10M		SB
FY22 Q1	561210	RFQ	Operational & Maintenance-Multiple Award, Task Order Contract, primarily for Defense Health Agency	OCONUS, Alaska & Guam, MATOC		\$90M	SB
FY22 Q1	223620	DB & BVTO	Design/Build Vertical Construction & Initial Outfitting-Multiple Award, Task Order Contract primarily for Defense Health Agency	CONUS, MATOC		\$900M	Unrestricted w/Small Business Reserve
FY22 Q1	561210	RFQ	Facility Investment Services-Single Award, Task Order Contract-63rd Readiness Division	Region 6, California, SATOC		\$4M	SB
FY22 Q1	561210	RFQ	Facility Investment Services-Single Award, Task Order Contract-63rd Readiness Division	Region 5, California, SATOC		\$6M	SB
FY22 Q2	337127	RFP	Walter Reed Medical Center-Initial Outfitting Supply	Bethesda, MD	\$100M-\$250M		SDVOSB
FY22 Q3	237990	RFP	Turbine/Generator Replacement	Norfolk	\$25M-\$100M		Unrestricted
FY22 Q3	237990	DB RFP	Design/Build Construction of Three Rivers Phase 1 New Weir Opening	McClellan–Kerr Arkansas River Navigation System	\$25M-\$100M		Unrestricted
FY22 Q4	237990	RFP	Install Stoplog Slots in Upstream Lock Walls	McClellan–Kerr Arkansas River Navigation System	\$1M-\$5M		SB
FY22 Q4	237990	RFP	Slackwater Harbor Dredging/Bank Stabilizat	Russellville, AR	\$10M-\$25M		TBD



# ADDITIONAL INFORMATION



## Small Business Office:

Email: [dll-ceswldeputyforsmallbusiness@usace.army.mil](mailto:dll-ceswldeputyforsmallbusiness@usace.army.mil)

Website: <http://www.swl.usace.army.mil/Business-With-Us/Small-Business/>

**Contracting Division Central Line:** (501) 324-5720, Email: [CESWL-IndustryDay@usace.army.mil](mailto:CESWL-IndustryDay@usace.army.mil)

Website: <https://www.swl.usace.army.mil/Business-With Us/Contracting/>

**RESPOND** to Sources Sought Notices / RFI's

**Always** update your SAM account [www.sam.gov](http://www.sam.gov) and Small Business Profile [www.dsbs.sba.gov](http://www.dsbs.sba.gov)

How to do Business with the Corps: <https://www.youtube.com/watch?v=yqRxf85MQaM>

***Capability Briefings and Contracting Training are held on Tuesday mornings – by appointment only.***

*Why is this important? Vital to success of the District, educate and provide guidance to Small Business and Corps personnel and ensure all business entities can compete for CofE projects.*





# ***UPCOMING CONFERENCES***



March 4, 2022

**3<sup>rd</sup> Annual Houston Business Matchmaker** – virtually only

For information on registering for this event please contact: [Valerie.maher@sba.gov](mailto:Valerie.maher@sba.gov)

May 2, 2022

**SAME Fort Worth Industry Day** – in person

University of Texas at Arlington

For information on registering for this event please contact: Sarah Cole [scole@obrieneng.com](mailto:scole@obrieneng.com)



# District Websites and Social Media Outlets

## On Social Media



<https://www.swl.usace.army.mil>



<https://www.youtube.com/user/USACELittleRock>



<https://www.facebook.com/littlerockusace/>



<https://www.instagram.com/usace.littlerock/?hl=en>

## On Mobile Devices

Download the  
**USACE Little Rock**  
Mobile App



Available on Apple and Android devices





# Point of Contacts

Commander – Colonel Noe  
Deputy Commander – Major Warren

## Contracting Division

Jonathan Sawrie  
[Jonathan.J.Sawrie@usace.army.mil](mailto:Jonathan.J.Sawrie@usace.army.mil)

## Engineering & Construction Division

DeJuan Carter  
[Dejuan.J.Carter@usace.army.mil](mailto:Dejuan.J.Carter@usace.army.mil)

## Programs & Project Mgt Division

Craig Pierce  
[Craig.R.Pierce@usace.army.mil](mailto:Craig.R.Pierce@usace.army.mil)

## Regulatory Division

Sarah Chitwood  
[Sarah.L.Chitwood@usace.army.mil](mailto:Sarah.L.Chitwood@usace.army.mil)

## Operations Division

Chris Roark  
[Christopher.B.Roark@usace.army.mil](mailto:Christopher.B.Roark@usace.army.mil)

## Emergency Management Division

Jim Marple  
[Jimmy.D.Marple@usace.army.mil](mailto:Jimmy.D.Marple@usace.army.mil)



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31

# USTRANSCOM

UNITED STATES TRANSPORTATION COMMAND

TOGETHER, WE DELIVER.



***United States Transportation  
Command Organizational Brief***  
*Suzanne Mudd-Yarber, Director, Small  
Business Programs  
Acquisition Directorate, Small Business Office  
(TCAQ-SB)*

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# COMMAND'S MISSION

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32

## UNITED STATES TRANSPORTATION COMMAND



### USTRANSCOM Mission:

USTRANSCOM conducts globally integrated mobility operations, leads the broader Joint Deployment and Distribution Enterprise (JDDE), and provides enabling capabilities in order to project and sustain the Joint Force in support of national objectives.

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# ON ANY GIVEN DAY...

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33

TOGETHER, WE DELIVER.

- 90 railcars loading/enroute/off-loading
- 20 ships underway + 5 ships loading or offloading
- 1,500 truck cargo shipments
- 1,500 household goods movements
- 468 airlift sorties
- 53 operational air refueling sorties
- 14 patients being air evacuated
- 25 couriers enroute
- Aircraft takeoff or landing every two minutes



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TOGETHER, WE DELIVER.

## Acquisition Directorate

Mr. Kenneth Brennan, Director  
Ms. Tamara Thouvenot, Deputy Director  
Mr. Charles Burton, Head of Contract Activity

## Contract Airlift Division

Ms. Gina Lee, Chief  
Mr. Doug Cook, Deputy

## Sealift Services Division

Mr. Nick Weiss, Chief  
Ms. Lisa Cahill, Deputy

## Specialized Transportation and Support

Mr. Greg Hunt, Chief  
Ms. Keri Lindsco, Deputy

## Information Technology Programs and Support Services

Ms. Jill Muskopf, Chief  
Ms. Andrea Mouser, Deputy

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## Business Support and Policy Division

Mr. Adam Hemken, Chief  
Vacant Position, Deputy

## Small Business Programs Division

Ms. Suzanne Mudd-Yarber, Director





# ACQUISITION DIRECTORATE – PROGRAM EXECUTIVE OFFICES

36

TOGETHER, WE DELIVER.

## Program Executive Office

Ms. Tamara Thouvenot, Director  
Col David Chaboya, Deputy

## System and Services Program Management Division

Ms. Lisa Gross, Acting Chief

## Global Transportation Support Division

Mr. Jim Lovell, Chief



# PRIMARY BUSINESS LINES - TRANSPORTATION

37

TOGETHER, WE DELIVER.

- **CONTRACT AIRLIFT DIVISION**
  - Civil Reserve Air Fleet (CRAF) Program
  - Domestic Airlift Services Program
  - Next Generation Delivery Services (NGDS) 2 Program
  - Global Heavyweight Services (GHS) Program
  - Air Terminal and Ground Handling Services (ATGHS) Program
- **SEALIFT SERVICES DIVISION**
  - Voluntary Intermodal Sealift Agreement (VISA) Program
  - Universal Services Contract (USC) Program
  - Commercial Multimodal 3 (CMM3) Program
  - Fuel Barge Program





# PRIMARY BUSINESS LINES - TRANSPORTATION

38

TOGETHER, WE DELIVER.

- SPECIALIZED TRANSPORTATION AND SUPPORT DIVISION
  - Defense Freight Transportation Services (DFTS) Program
  - Global Privately Owned Vehicles Contract (GPC) Program
  - Stevedoring and Related Terminal Services (S&RTS) Program
  - Worldwide Airlift Services Program (WASP)



- INFORMATION TECHNOLOGY PROGRAMS AND SUPPORT SERVICES DIVISION
  - Third Party Payment System (TPPS) Program
  - Enterprise Data and Analytic Environment (EDAE) Program
  - Joint Financial Operations and Systems Support (JFOSS) Program
  - Global Transportation Planning (GTP) and Group Operational Passenger Systems (GOPAX) Programs Operational and Sustainment
  - Defense Personal Property System (DPS)
  - Surface Deployment and Distribution Command (SDDC) Global Air Transportation Execution System (GATES)
  - Change Management/Knowledge Management (CM/KM) Program
  - Commander's Action Group (CAG) Program





# NORTH AMERICAN INDUSTRY CLASSIFICATION SYSTEM (NAICS) CODES

40

TOGETHER, WE DELIVER.

- 481211 Nonscheduled Charter Pass Air Transportation
- 483111 Deep Sea Freight Transportation
- 488510 Freight Transportation
- 488320 Marine Cargo Handling
- 483211 Inland Water Freight
- 541512 Computer Systems Design
- 481112 Scheduled Freight Air
- 488999 All Other Support Activities for Transportation
- 541511 Custom Computer Programming Services
- 541519 Other Computer Related Services



# DOING BUSINESS WITH USTRANSCOM

41

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WEBSITE: <https://www.ustranscom.mil/dbw/index.cfm>

Prime Contractors Contact Information		Procurement Forecast
North American Industry Classification System Codes		USTRANSCOM Small Business Prime Contractor Achieved Goals





# SMALL BUSINESS MISSION AND RESPONSIBILITIES

42

TOGETHER, WE DELIVER.

- MISSION

- To support the Command's priorities, operations, and objectives through the advocacy of Small Business concerns and educational instruction about the requirements of the Small Business Programs

- RESPONSIBILITIES

- The Small Business office is the advocate for small business utilization within USTRANSCOM through advice and counseling
- We are available to educate and advise industry by participating in training sessions and Outreach opportunities

- MOTTO

- The Door of the Small Business Office is Always Open to Provide Guidance and Assistance on Small Business Utilization



# USTC SMALL BUSINESS PROFESSIONALS

43

TOGETHER, WE DELIVER.

SUZANNE MUDD-YARBER

Director, Small Business Programs

Suzanne.m.mudd-yarber.civ@mail.mil

RORY BROOKS

Small Business Professional

Rory.j.brooks.civ@mail.mil

Organizational Mailbox: transcom.scott.tcaq.mbx.sb@mail.mil





# COMMAND'S SMALL BUSINESS PRIME CONTRACTOR ACHIEVED GOALS

TOGETHER, WE DELIVER.





# FY21 SMALL BUSINESS DOLLARS

TOGETHER, WE DELIVER.

Total Small Business Eligible Dollars		\$2,696,859,526.83
Small Business		\$588,743,679.33
Small Disadvantaged Business		\$117,869,558.21
Service Disabled Veteran-Owned Small Business		\$52,835,517.44
Women-Owned Small Business		\$36,093,625.37
Certified HUBZone		\$10,795,999.71



# INNOVATION PROGRAM OFFICES

46

TOGETHER, WE DELIVER.

- TRANSPORTATION and TECHNOLOGY INDUSTRY LIAISON OFFICE (TTILO)
- RESEARCH DEVELOPMENT AND TEST EVALUATION (RD&TE)
- TECHNOLOGY TRANSFER (T2)





# USTRANSCOM

UNITED STATES TRANSPORTATION COMMAND

TOGETHER, WE DELIVER.



***Questions***



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# U.S. Army Corps of Engineers, Memphis District

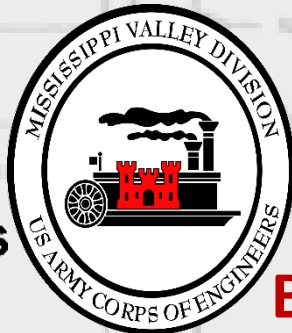
## St. Louis District INDUSTRY Day 2022

March 2, 2022

- Ms. Lenneia R. Jennings
- Acting Deputy, Small Business Programs



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**BUILDING STRONG.**

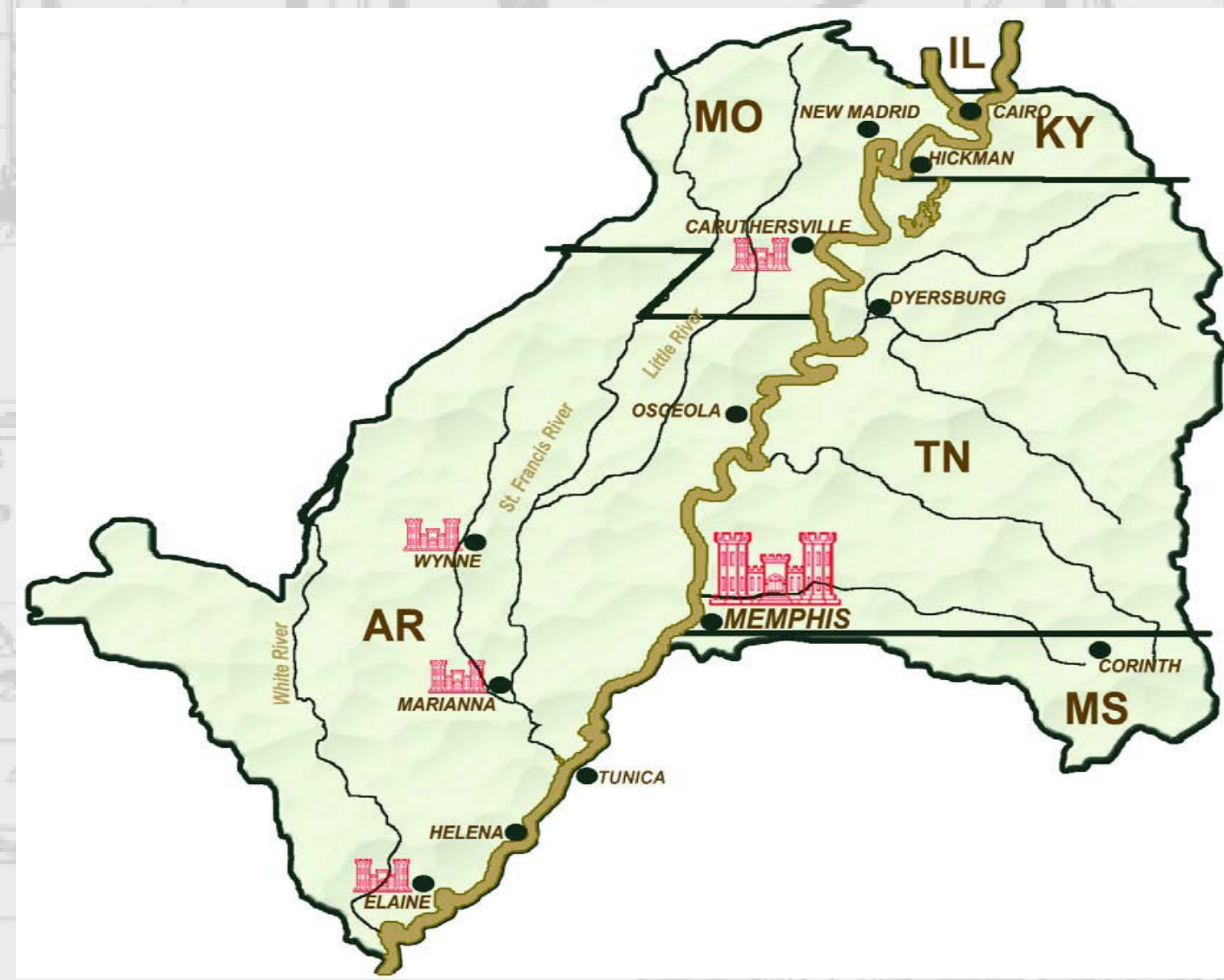
*and Taking Care of People!*



# MISSION OF THE MEMPHIS DISTRICT

The Memphis District, USACE, provides flood risk management, navigation, environmental stewardship, other authorized civil works support and emergency operations within our area of responsibility, in order to benefit the region and the nation.

- **Flood Risk Management**
- **Environmental Stewardship**
- **Navigation**
- **Readiness**
- **Regulatory Program**
- **Mapping**
- **Boundaries**
- **Personnel**



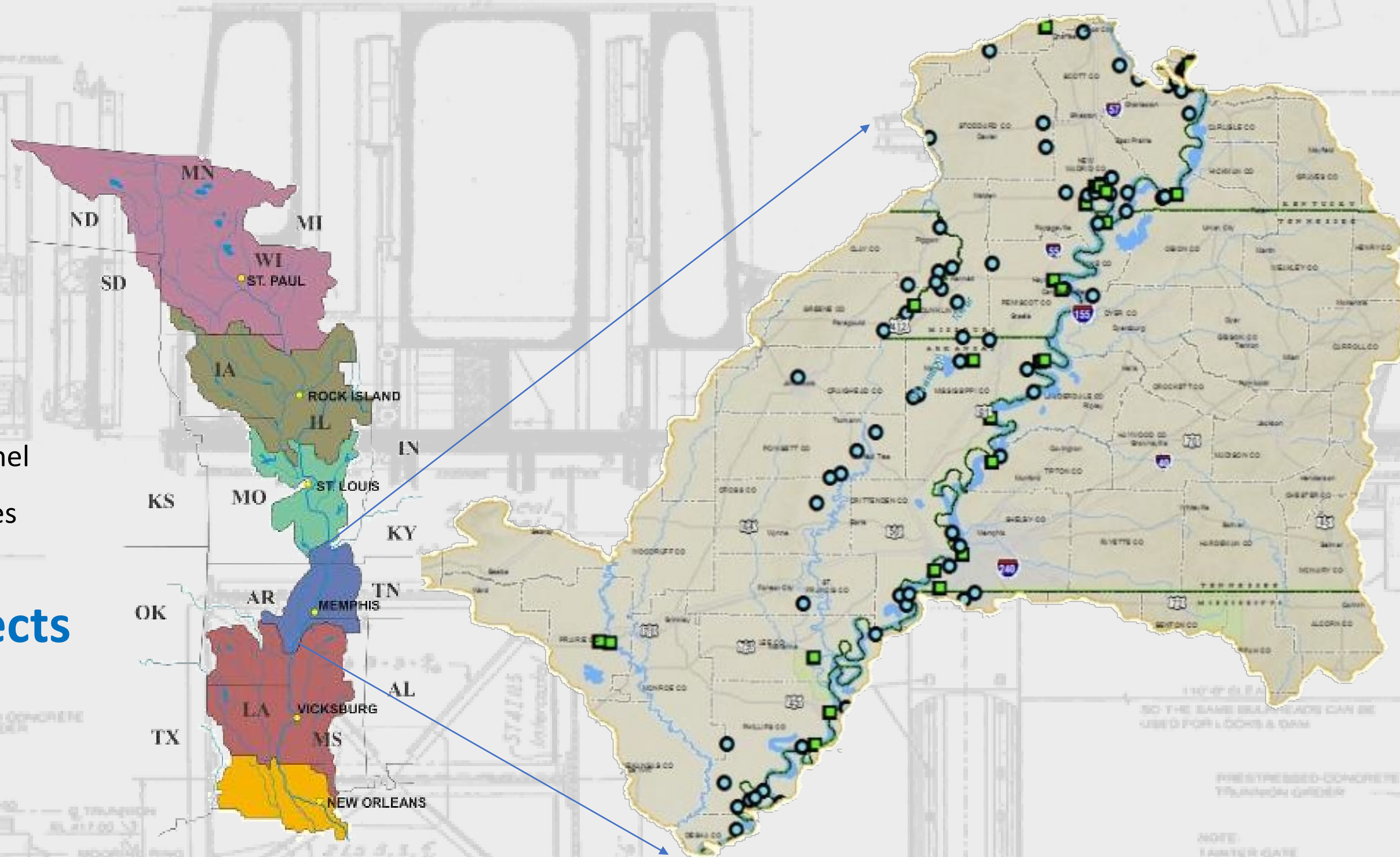
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# Memphis District

- **Portions of Six States**

- 400 Dikes
- 10 Harbors
- 3 Major Pump Stations
- St. Francis Basin
- 600 Miles of Navigation Channel
- 1,000+ Miles of Federal Levees

- **100+ Active Projects**

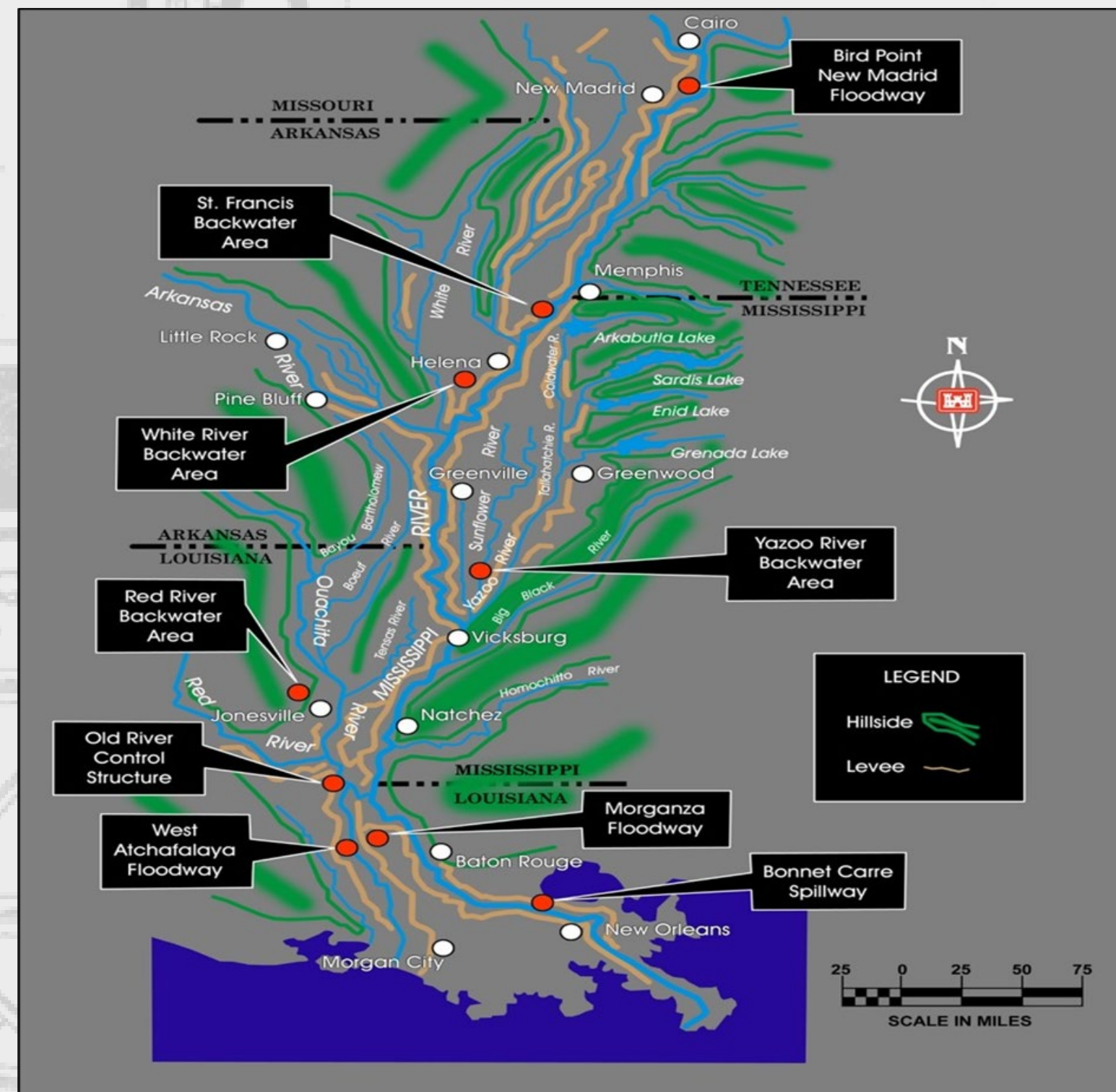


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# Mississippi River and Tributaries Project

- Comprehensive Flood Control and Navigation Project
- Protects 36,000 square miles.
- World's Busiest Waterway
  - 11,000 vessels annually
  - 500 million tons of cargo
  - 60% of Nations' grains
  - 380,000 jobs
  - \$37 Billion in Revenue
  - \$3.8 Billion in Tax Revenue
- 46 to 1 return on investment



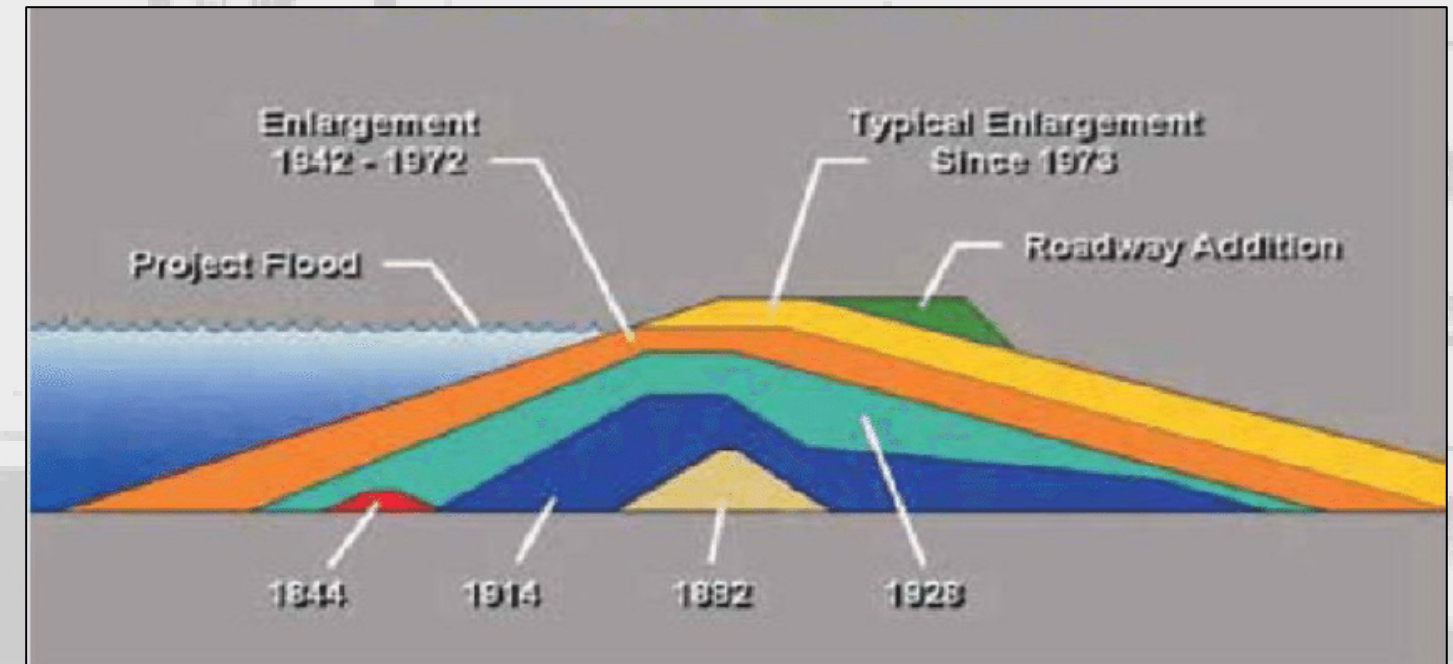
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# MR&T: River Levees and Floodwalls

53

- Backbone of the MR&T Project
  - 3,700 miles of levee in system
  - 2,200 miles of mainline levee
- Design Incorporates soil mechanics and technological advances
- Berms
- Relief Wells
- Trenches



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# MEMPHIS DISTRICT (W912EQ)

## Construction Opportunities

### Primary NAICS Codes:

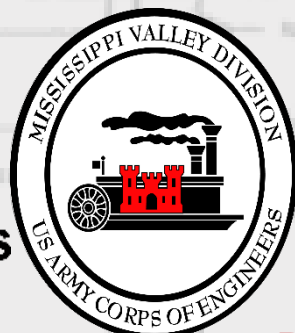
237990 – Other Heavy and Civil Engineering  
 541370 – A & E Survey and Mapping Services  
 541330 – Misc. Design Services

### Primary Project Descriptions:

Seepage Remediation  
 Install Control Structures  
 Levee Maintenance  
 Channel Clean Out  
 Bank Grading  
 Relief Wells  
 Dredging  
 River Structures & Revetments



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**BUILDING STRONG® and Taking Care of People!**



# Supply and Services Opportunities

## SERVICES

Crane Inspections  
Fire Control Device Inspections  
Temporary Services Mowing Services  
Custodial Services  
Pest Control Services  
Construction Maintenance  
Propeller Refurbishing  
Propeller Fabrication  
Sandblasting and Painting

## SUPPLIES

Equipment Rental  
Truck Delivered Stone  
Heavy Equipment Repair Parts  
Steel  
Excavators  
120 Ton Crane  
Welding Supplies



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# Memphis District Small Business

56

- In Fiscal Year 2021
  - The Memphis District awarded 349 Small Business actions totaling \$204M.
  - The Memphis District is ranked #1 in the Mississippi Valley Division (MVD) based on percentages of our Small Business Goals.
  - Memphis District awarded 67% of awards during the FY21 to Small Businesses.
  - The Memphis District met or exceeded 4 out of 5 Small Business goals: SB, SDB/8(a), WOSB & HUBZone



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# SMALL BUSINESS AWARDS, FY 2021

- ❖ \$100M Club (\$100M or more in FY21 SB awards) - \$204M
- ❖ District or Center Executing 50% or more of contract awards to SB – 2<sup>nd</sup> Place
- ❖ District of Center Overall Highest FY21 SB Award by Percentage- 2<sup>nd</sup> Place
- ❖ District of Center Overall Highest FY21 WOSB Award by Percentage
- ❖ District of Center Overall Highest FY21 SDB Award by Percentage – 3<sup>rd</sup> Place
- ❖ Top 10 District of Center for FY21 SDVOSB Awards by Dollar
- ❖ Top 10 District of Center for FY21 SDVOSB Awards by Percentage



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# Memphis District FY22 Goals for Small Business

58

	SB	SDB/8(a)	SDVOSB	WOSB	HUBZ
Assigned Goals FY 2022	69.00%	20.00%	8.00%	20.00%	9.00%
Status as of 23 Feb 2022	37.30%	13.14%	5.14%	29.65%	-16.82%

**SB - Small Business**

**SDB/ 8(a)--Small-Disadvantaged Small Business**

**SDVOSB--Small-Disadvantaged Veteran-Owned Small Business**

**WOSB--Woman- Owned Small Business**

**HUBZone--Historically, Underutilized Business Zones**



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PROJECT DESCRIPTION	LOCATION	RELEASE DATE	NAICS	COST RANGE	TYPE OF SET-ASIDE	SOLICITATION TYPE
Mid Lake Culvert Replacement	Manilla, AR	3 <sup>rd</sup> Qtr FY 22 (30 Apr 2022)	237990	\$1M-\$5M	8(a) SS	RFP
Caruthersville, MO, Floodwall	Caruthersville, MO	3 <sup>rd</sup> Qtr FY 22	237990	\$10M-\$25M	SBSA	RFP
Helena, AR, Floodwall	Helena, AR	4 <sup>th</sup> Qtr FY 22	237990	\$10M-\$15M	SBSA	RFP
Nash Slope Flattening/Borrow Pit	Cape Girardeau, MO	4 <sup>th</sup> Qtr FY 22	237990	\$1M-\$5M	8(a) SS	RFP
Ensley Engineer Yard Parking Lot Pavement	EEY Shipyard	2 <sup>nd</sup> Qtr FY 22	238990	\$1M-\$5M	TBD	TBD
Farrenburg Phase 7	Vicinity near New Madrid-Sikeston Ridge Levee	2 <sup>nd</sup> Qtr FY 22	237990	\$1M-\$5M	SBSA	IFB
Fair Landing, AR	South Elaine, AR	2 <sup>nd</sup> Qtr FY 22	237990	\$1M-\$5M	8(a) SS	RFP

\*TBD = To Be Determined  
\*SB = Small Business  
\*8(a) SS = 8(a) Sole Source  
\*SDVOSB = Service-Disabled Veteran-Owned Small Business  
\*WOSB = Woman-Owned Small Business  
\*RFP = Request for Proposal  
\*IFB = Invitation for Bids





PROJECT DESCRIPTION	LOCATION	RELEASE DATE	NAICS	COST RANGE	TYPE OF SET-ASIDE	SOLICITATION TYPE
River Repair & Upper Bank Paving Ohio River W912EQ-22-B-0002	OH & MS Rivers	15 Feb 2022--Synopsis 3 Mar 2022—IFB 5 Apr 2022—Bid Opening	237990	Capacity \$45M (Base & Options)	IDIQ SATOC WOSB	IFB
W.G. Huxtable Pumping Plant Repairing/ Replacing Switchboard and Potable Water Tank Controls	Huxtable Pumping Station	1st Qtr FY 2022 Release date slippage TBD	238220	\$250K-\$500K	8(a)	RFP
Drainage District 17 Pumping Plant Fuel Delivery System Rehab	Huxtable Pumping Station	4 <sup>th</sup> Qtr FY 2022	238220	\$250K-\$500K	TBD	TBD
Drainage District 17 Pumping Plant Security Upgrades	Huxtable Pumping Station	4 <sup>th</sup> Qtr FY 2022	238220	\$1M-\$5M	TBD	TBD
Articulated Concrete Mattress Casting Delivery Contract W912EQ-22-R-0004	St Francisville, LA	18 Jan 2022 – RFP 25 Feb 2022—Offers Due	327390	\$10M-\$15M	SBSA	LPTA/RFP
Mattress Casting Forms	Richardson Landing, TN	3 <sup>rd</sup> Qtr FY 2022	327390	\$1M-\$5M	SBSA	IFB
Mattress Casting Forms	Delta Point, LA	3 <sup>rd</sup> Qtr FY 2022	327390	\$1M-\$5M	SBSA	IFB
Marine Design/Shipyard Stringers	Ensley Engineer Shipyard	2 <sup>nd</sup> Qtr FY 2022	327390	\$20M-\$50M	TBD	TBD

# Additional FEMA Sites Under Consideration

- 2097 West Park- Group Site – Terrebonne Parish potential Multi-Housing Units (MHUs) 203
- Valentine Site—Lafourche Parish—Potential MHUs 322, Group Site
- McCloud Plantation—Lafourche Parish—Potential MHUs 304, Group Site
- Chiasson—Lafourche Parish—Potential 200 MHUs—Group Site On Hold
- Rainbow—St John The Baptist—97 MHUs—Group Site
- Triche—Lafourche—36 MHUs Group Site Construction
- Clulee—St Charles—205 MHUs—Group Site Construction
- 145 Hwy 55—Terrebonne—Possible 228 MHUs—Group Site Under MVN Regulatory Review



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# What's in the news...

## Infrastructure & Disaster Work Plans Released

The projects are officially released on our website for the **Infrastructure Investment and Jobs Act, 2022** and **Disaster Relief Supplemental Appropriations Act** : <https://www.usace.army.mil/Missions/Civil-Works/Budget/>. Scroll to the bottom, there is a break down of the work plans by construction, flood control, investigations, Mississippi River and O&M.

### ❖ Infrastructure Investment and Jobs Act

[Construction Work Plan](#)

[Flood Control & Coastal Emergencies Work Plan](#)

[Investigations Work Plan](#)

[Mississippi River & Tributaries Work Plan](#)

[Operation & Maintenance Work](#)

### ❖ Disaster Relief Supplemental Appropriations Act

[Construction Work Plan](#)

[Flood Control & Coastal Emergencies Work Plan](#)

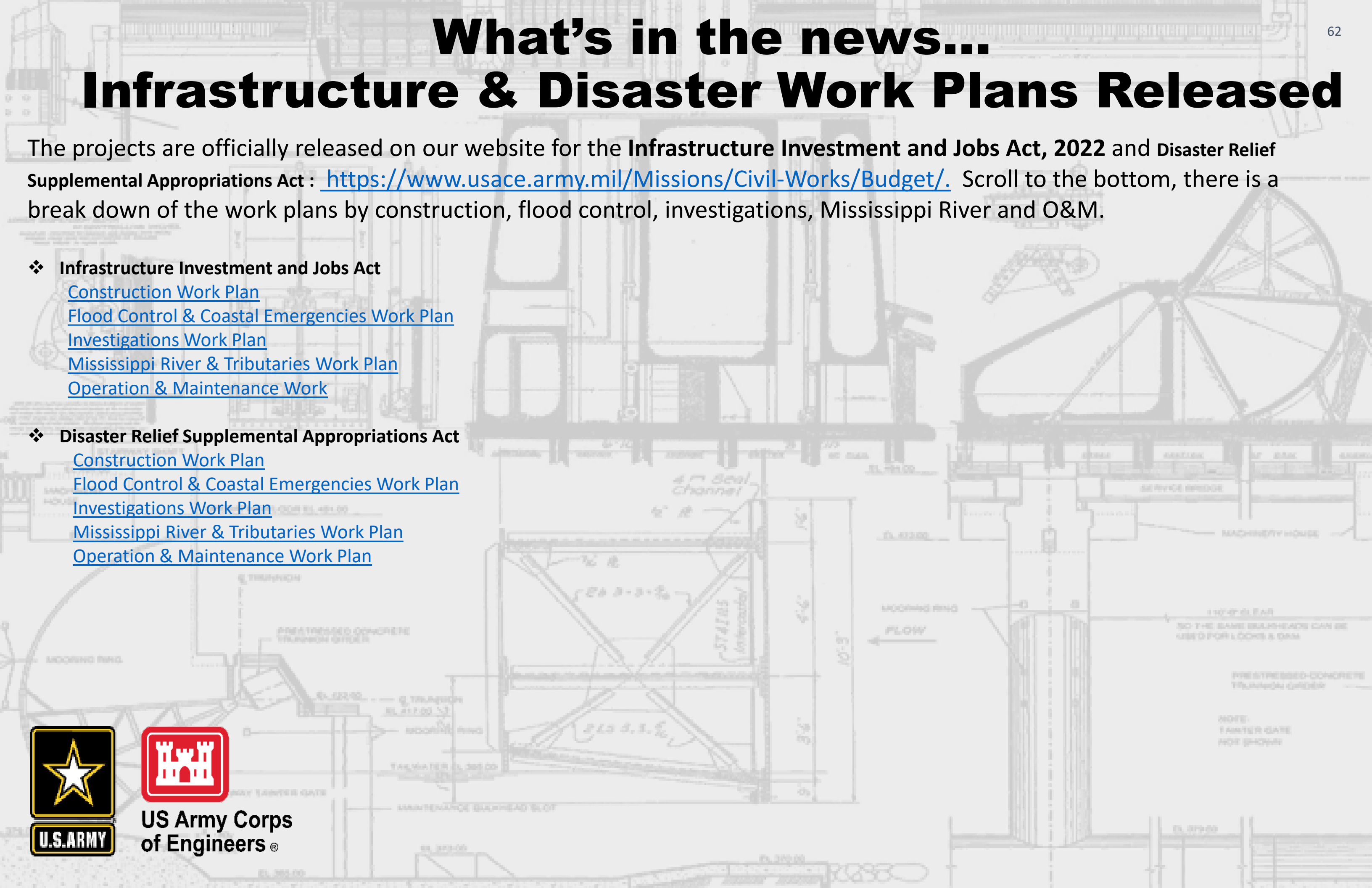
[Investigations Work Plan](#)

[Mississippi River & Tributaries Work Plan](#)

[Operation & Maintenance Work Plan](#)



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## MEMPHIS DISTRICT

▪ MVM received \$345M in new work funded via the Infrastructure Investment and Jobs Act (IIJA) and the Disaster Relief Supplemental Appropriations Act (DRSAA)

### ▪ IIJA - \$157.3M

#### ▪ Construction: \$10.9M

- CAP: \$50K
- DeSoto County Wastewater: \$10.9M

#### ▪ MR&T Construction: \$12.1M

- Channel Improvement Dikes: \$12.1M

#### ▪ MR&T Maintenance: \$133.3M

- Channel Improvement Dredging: \$6.3M
- Channel Improvement Revet: \$44.2M
- Mississippi River Levees: \$32.9M
- St. Francis Basin: \$45.9M
- White River Backwater: \$4M

#### ▪ Operations & Maintenance: \$1M

- Osceola Harbor: \$1M

### ▪ DRSAA - \$187.6M

#### ▪ MR&T Construction: \$187.6M

- Channel Improvement Dikes: \$43.1M
- Mississippi River Levees: \$7.5M
- St. Francis Basin: \$137M



CAP IJA: MLGW Tower 1613

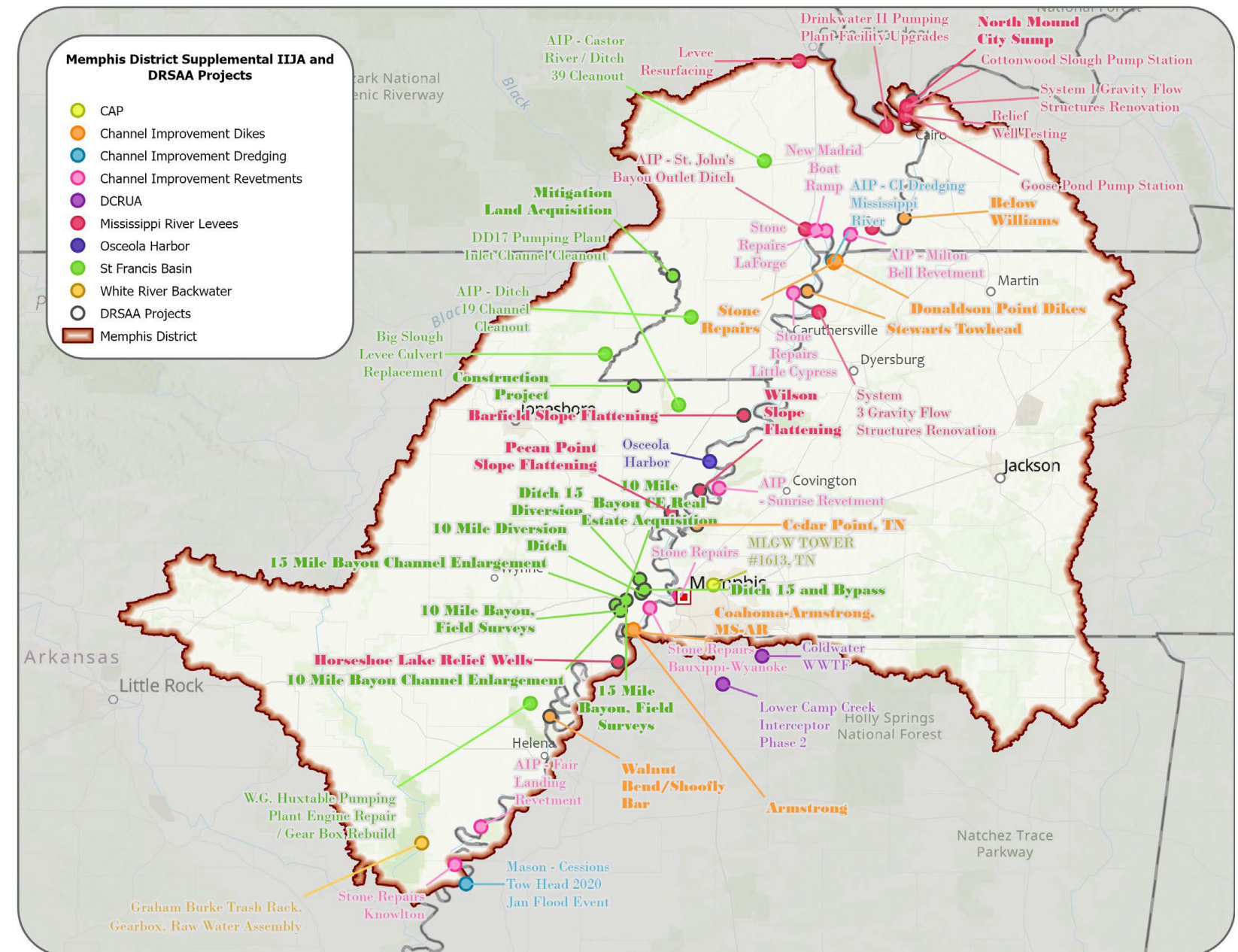


MR&T-M IJA: Little Cypress Revet



MR&T-M: Goose Pond Pump Station

## FY 22 – Supplemental IIJA & DRSAA







## MEMPHIS DISTRICT CONTACT INFORMATION



### ACTING DEPUTY, SMALL BUSINESS PROGRAMS

Lenneia R. Jennings

901-544-4146

[Lenneia.R.Jennings@usace.army.mil](mailto:Lenneia.R.Jennings@usace.army.mil)

**Capability Meetings/ Mailing List**

### CHIEF, CONTRACTING DIVISION

Priscilla G. Sweeney

901-544-3356

[Priscilla.G.Sweeney@usace.army.mil](mailto:Priscilla.G.Sweeney@usace.army.mil)

# U.S. Army Corps of engineers Rock Island District

## 2022 St. Louis Industry Day

- Troy Robbins
- U.S. Army Corps of Engineers
- Rock Island District
- March 2022



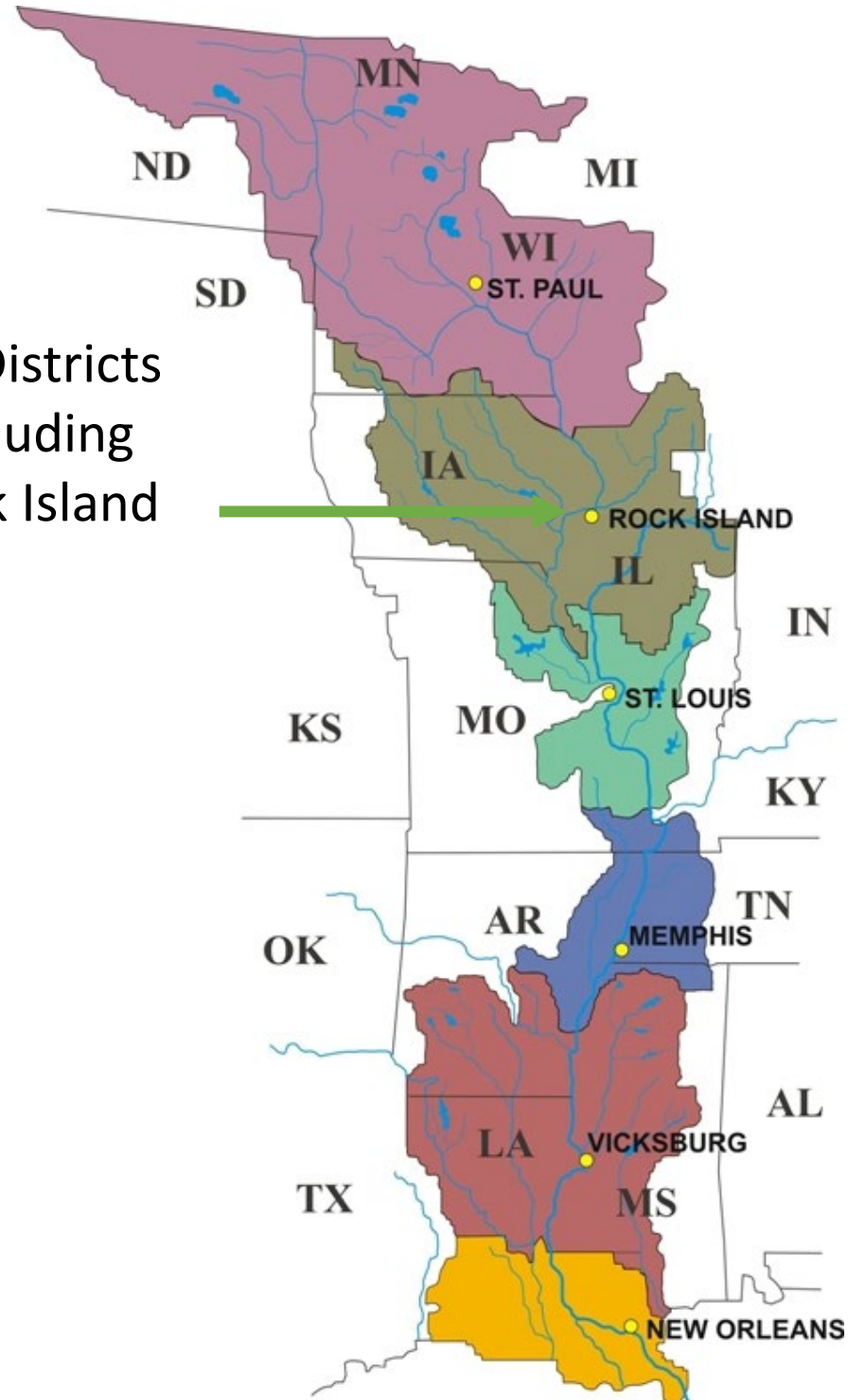
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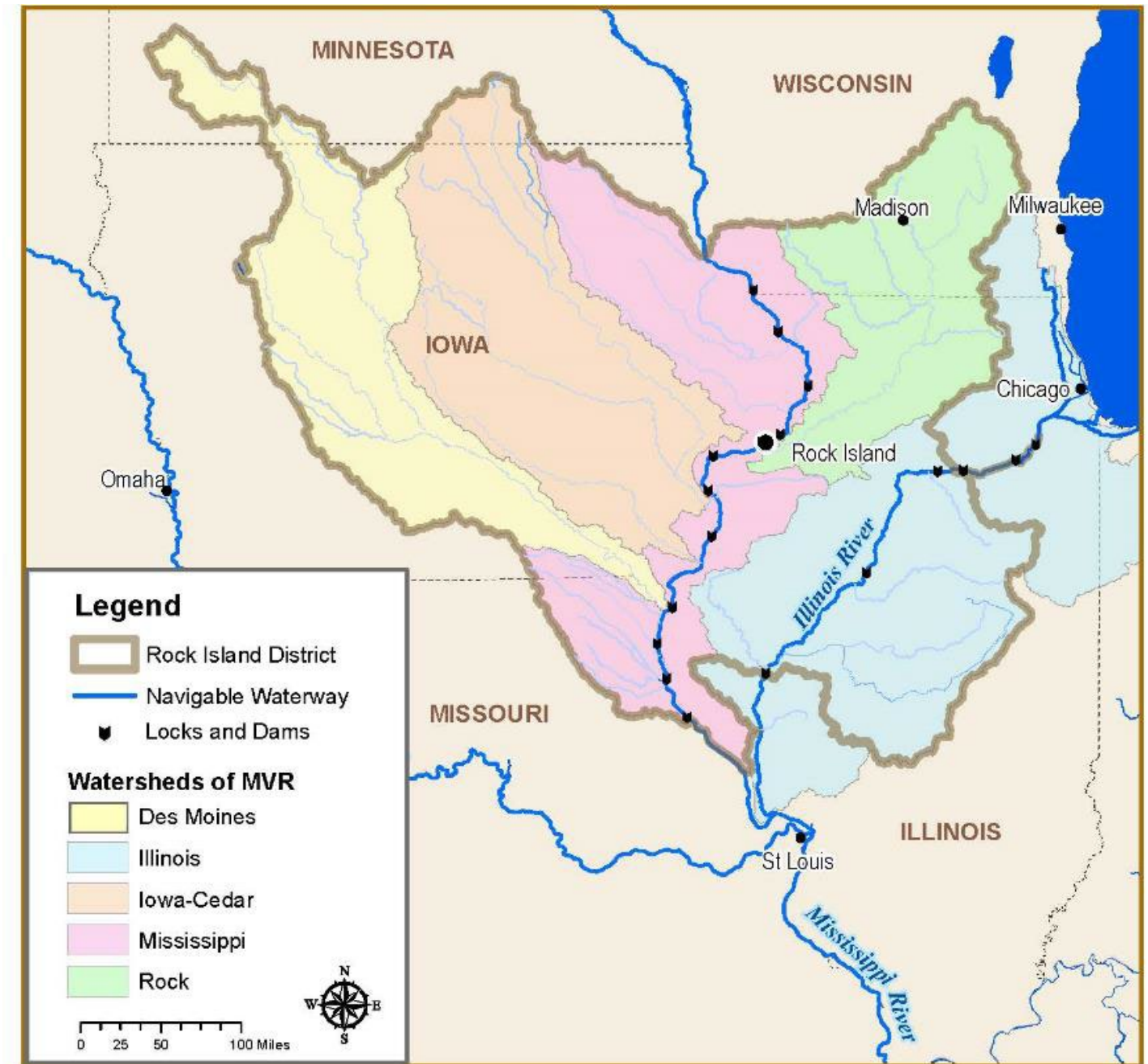
# Division and District Boundaries

## Mississippi Valley Division

Six Districts  
including  
Rock Island



## Rock Island District



Five river basins in portions of:  
Iowa – Illinois – Wisconsin – Minnesota – Missouri



# Rock Island District Small Business Program

Provides outreach and information to ensure small businesses have the maximum practicable opportunity to participate in Rock Island District acquisitions through contracts or subcontracts.



Examples of Outreach and Informational Events include:

- General 101 Training Webinars*
- Roundtable Discussions*
- Large Business Trainings*
- District Industry Days*
- AGC Regional Industry Meeting*



SB Programs/Goals	Goals	FY21 Actual Obligations	FY21 Actual %
Small Business	60%	\$75,000,631	67.23%
Small Disadvantaged Business	25%	\$48,899,451	44.73%
Woman Owned SB	6%	\$20,257,650	18.16%
HUBZone	9%	\$24,749,740	22.18%
Service-Disabled Veteran SB	5%	\$13,069,834	11.72%

Total FY21 Contracting Obligations = \$111,562,869



# ROCK ISLAND DISTRICT MISSION

*Deliver vital engineering and water resource solutions in collaboration with our partners to secure our Nation, reduce disaster risk and enhance quality of life, providing value to the region and Nation.*

## Primary Business Lines



Emergency Response



Navigation



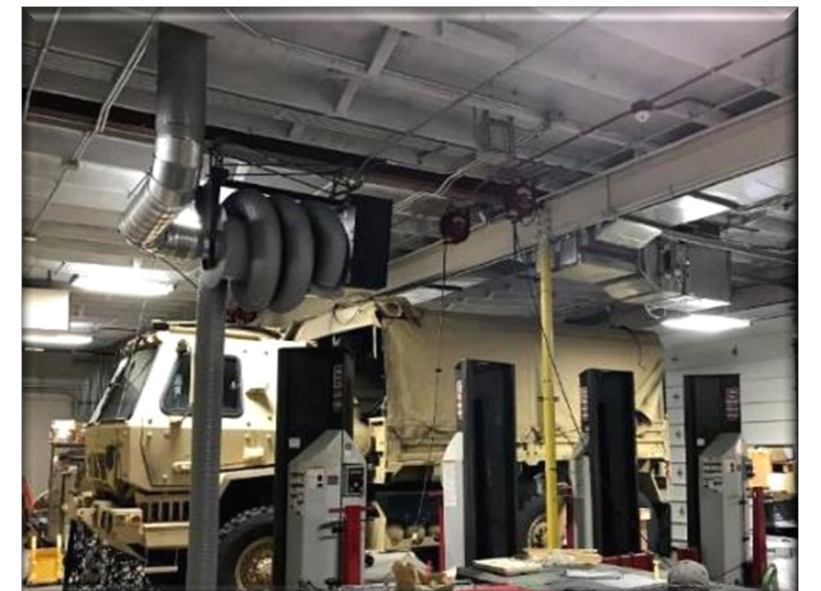
Flood Risk Management



Recreation



Environmental Stewardship



Support to Military Programs





# Rock Island District - VALUE TO THE NATION



## EMERGENCY RESPONSE

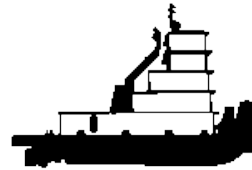
Flood Fight Supplies Provided in 2019

**4.2 M** Standard Sandbags  
**6,000** Large (airlift) Sandbags  
**>6 Miles** HESCO Gabion Baskets  
**>2 Miles** Polyethylene Sheeting  
**104** Portable Pumps



## RECREATION

**1850** Campsites  
**97** Recreation Sites  
**38** Boat Ramps  
**10** Swimming Beaches  
**5** Visitor Centers  
**16.8 M** Annual Visitation



## NAVIGATION

**18** Lock & Dam Sites  
**582** Miles of Navigation Channel  
**396 M** Tonnage Locked in 2018  
**>\$1 B** Annual Cost Benefit



## ENVIRONMENTAL STEWARDSHIP

Upper Mississippi River Restoration

Habitat Rehabilitation Projects

**16** In Planning/Design  
**7** Under Construction  
**56** Completed to Date  
**106,000** Acres Restored to Date  
**\$33.17 M** Annual Budget



## FLOOD RISK MANAGEMENT

**146** Levee Drainage Systems  
**>900** Miles of Levees  
Flood Risk Management Reservoirs  
**2 (dry)** Illinois  
**3 (wet)** Iowa  
**>\$17 B** Flood Damages Prevented



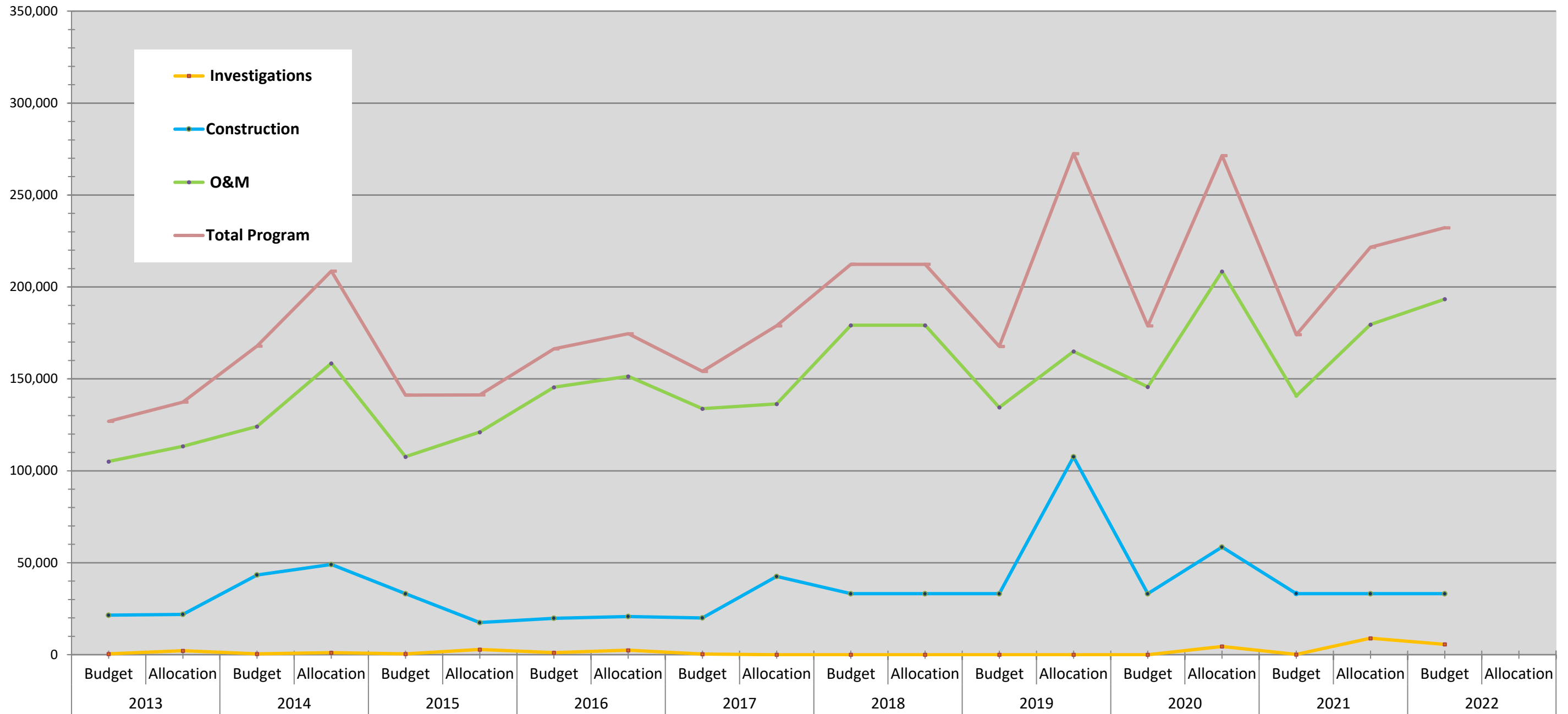
## MILITARY SUPPORT

- Overseas Contingency Operations
- Contracting Support for the 88<sup>th</sup> Regional Support Command
- Support & Partnering w/Active Duty Brigades, Reserve & ROTC Units
- Support to Wounded Warriors





# FUNDING TRENDS FY12 - FY22



# FY21 Allocations

Rock Island District FY21 APPROPRIATIONS - \$221.6M (*Work Plan* - \$47.7M)

- **INVESTIGATIONS - \$8.9M**

- NESP - \$5.0M
- Brandon Road - \$3.8M
- Peoria Small Boat Harbor - \$0.1M

- **CONSTRUCTION - \$33.2M**

- UMRR - \$33.2M

- **OPERATIONS & MAINTENANCE - \$179.5M**

- Mississippi River - \$86.6M
- Illinois Waterway - \$73.2M
- Saylorville Lake - \$6.9M
- Lake Red Rock - \$5.1M
- Coralville Lake - \$5.0M
- Farm Creek - \$2.7M

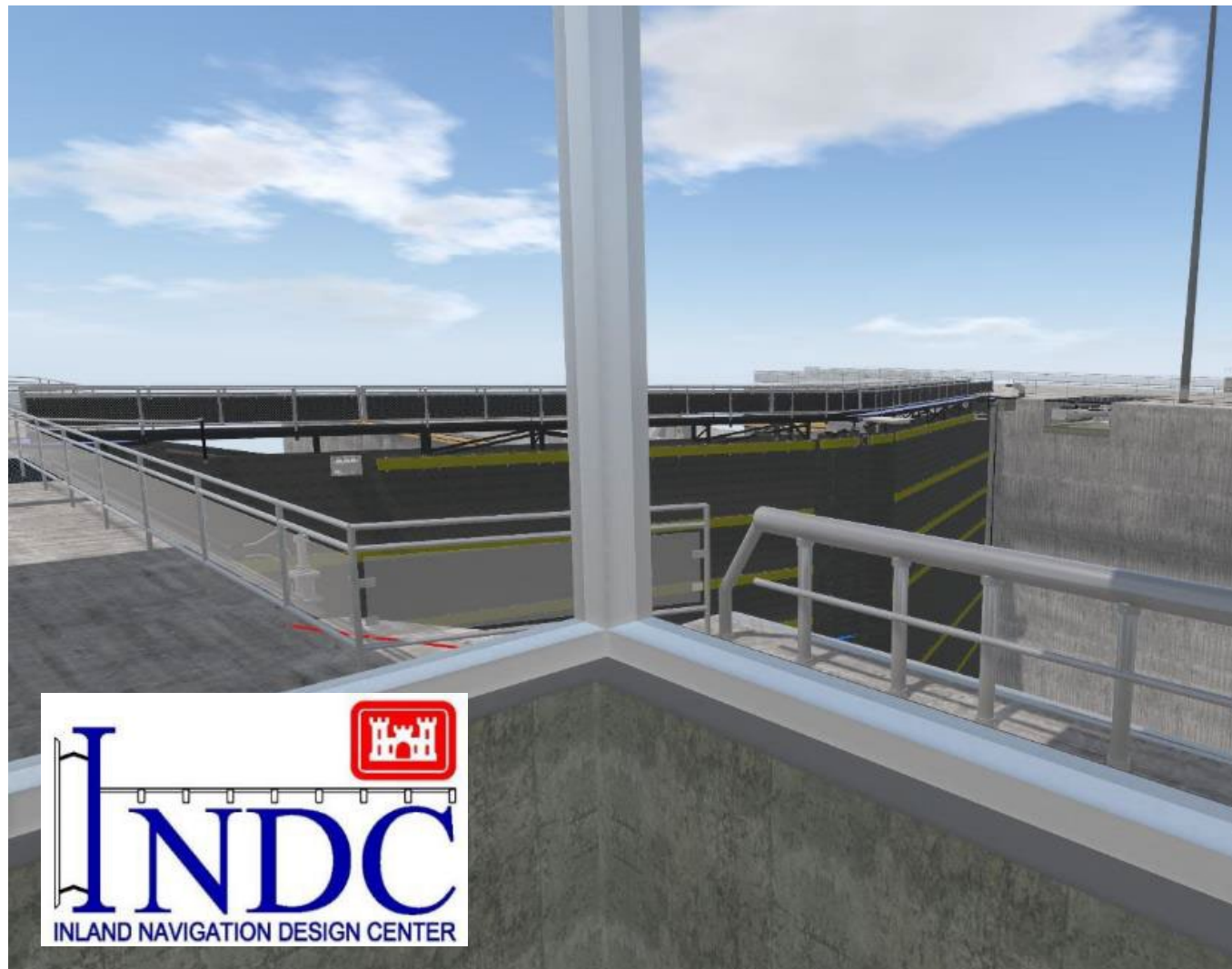






# INLAND NAVIGATION DESIGN CENTER (INDC)

Rock Island District leads the USACE Mandatory Center of Expertise (MCX) for inland navigation engineering and design. INDC leads the engineering and design for new locks and dams, major rehabilitation and standardization of components at USACE inland navigation projects.



- Soo Lock, New Lock
- NESP Lock 25 new 1200ft Lock
- Upper Ohio, Montgomery L/D, New Lock
- Brazos River, New Sector Gate
- Brandon Road Interbasin project
- Major Rehabilitation studies (13)
- H.M. Chittenden Lock, Miter Gate Replacement
- W.P. Franklin L/D, Lift Gate Replacement (composite)
- Canaveral Lock, Sector Gate Replacement (composite)

# Illinois Waterway **CONSOLIDATED Closures PROJECT**

- Simultaneous closure of four locks on the Illinois Waterway – June through Sep 2023
- Provide critical repairs and maintenance to the aging navigation infrastructure.
  - Brandon Road Lock and Dam – Upper Miter Gate Installation, Miter Gate Machinery Replacement and Machinery Pit Rehab
  - Dresden Island Lock and Dam – Upper Miter Gate Installation, Miter Gate Machinery Replacement and Machinery Pit Rehab, Electrical System Replacement, Valve Recess Rehab
  - Marseilles Lock and Dam – Miter Gate Machinery Replacement and Machinery Pit Rehab, Electrical Crossover Replacement
  - Starved Rock Lock and Dam – Miter Gate Machinery Replacement and Machinery Pit Rehab







# UPPER Mississippi River Restoration



## Construction Underway

- Huron Island
- Beaver Island
- Keithsburg Division Stage I
- Steamboat (late FY 22)

## Design Underway

- Steamboat Island Stage I

## Feasibility Study Underway

- Lower Pool 13
- Green Island
- Pool 12 Forestry
- Quincy Bay





# CEDAR RAPIDS, IOWA FLOOD RISK MANAGEMENT PROJECT



Regional effort with design support from St. Paul District



Project	Location	Anticipated Advertisement	Estimated Range
Cedar Rapids Reach 1 McCloud Run Channel	Linn County, IA	1 <sup>st</sup> Qtr FY22	\$1M-\$5M
Cedar Rapids McCloud Lower Levee and McCloud Run Culverts	Linn County, IA	1 <sup>st</sup> Qtr FY22	\$1M-\$5M
Cedar Rapids 12 <sup>th</sup> Ave and CRANDIC Road Closures	Linn County, IA	2 <sup>nd</sup> Qtr FY22	>\$10M
Cedar Rapids CRST Pump Station	Linn County, IA	2 <sup>nd</sup> Qtr FY22	\$1M-\$5M
Cedar Rapids Reach 2, Phase I - Floodwall	Linn County, IA	3 <sup>rd</sup> Qtr FY22	>\$10M
Cedar Rapids Reach 4 Floodwall, Pump Station and Closures	Linn County, IA	3 <sup>rd</sup> Qtr FY23	>\$10M
Cedar Rapids Reach 2, Phase 2 - Floodwall	Linn County, IA	3 <sup>rd</sup> Qtr FY24	>\$10M
Cedar Rapids South Railyard Floodwall	Linn County, IA	3 <sup>rd</sup> Qtr FY24	\$1M-\$5M
Cedar Rapids Railroad Closures	Linn County, IA	3 <sup>rd</sup> Qtr FY24	\$1M-\$5M





**February 2022 Note:**  
Images displayed are at 5% level of design. Component locations, spacing and site layout is subject to change.

Location: Will County, IL			
	Increment I	Increment II	Increment III
Details:	<ul style="list-style-type: none"><li>• Site Prep</li><li>• Channel Rock Excavation</li><li>• Air Bubble Curtain</li><li>• Narrow Acoustic Deterrent Array</li><li>• Control Building</li><li>• Upstream Boat Launch</li></ul>	<ul style="list-style-type: none"><li>• Electric Barrier</li><li>• Wide Acoustic Deterrent Array</li><li>• Complete Control Building</li><li>• RDB wall connect to lower guide wall</li><li>• Flushing Lock</li><li>• Downstream Boat Launch</li></ul>	<ul style="list-style-type: none"><li>• Finish Engineered Channel</li></ul>
Estimated Range:	\$100M - \$500M	\$500M - \$900M	\$100M - \$500M
Anticipated Advertisement:	2nd Qtr FY24	2 <sup>nd</sup> Qtr FY26	3 <sup>rd</sup> Qtr FY27

\*Timeline for structural implementation will be further developed in the PED phase.



# **NAVIGATION AND ECOSYSTEM SUSTAINABILITY PROGRAM (NESP)**

## **INFRASTRUCTURE INVESTMENT AND JOBS ACT (IIJA) PROJECTS**



- The Navigation and Ecosystem Sustainability Program received a construction new start and construction general appropriations on Jan. 19, 2022, through the Infrastructure Investment and Jobs Act. The two projects funded were the Lock 25 1200' Lock and Lock 22 Fish Passage projects at \$732M and \$97.1M respectively.
- The NESP construction new start and construction appropriations mean that USACE will immediately begin developing a plan for completion of both projects, with a goal to begin construction as quickly as possible.
- The combination of ecosystem and navigation in a single USACE program required many years of coordination with both the navigation and ecosystem partners and it will alter the future of the Upper Mississippi River System (UMRS) to ensure it remains the vital transportation and ecosystem corridor for the next 100+ years.

For additional information see the website: <https://www.mvr.usace.army.mil/Missions/Navigation/NESP/>



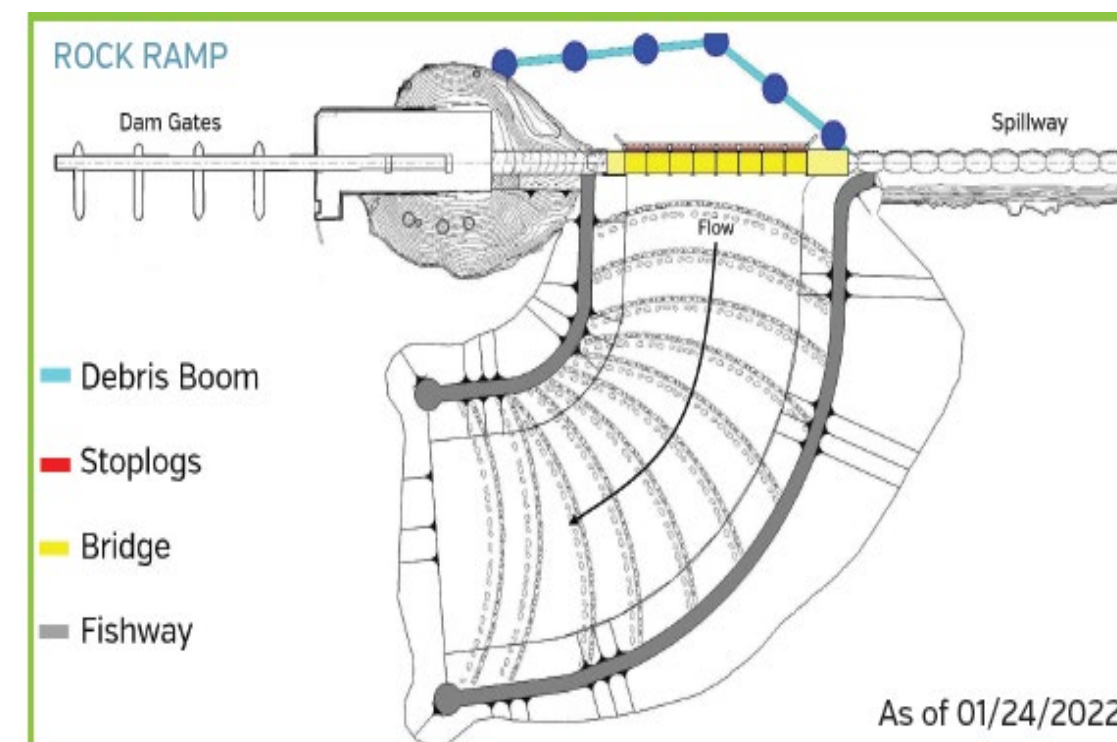
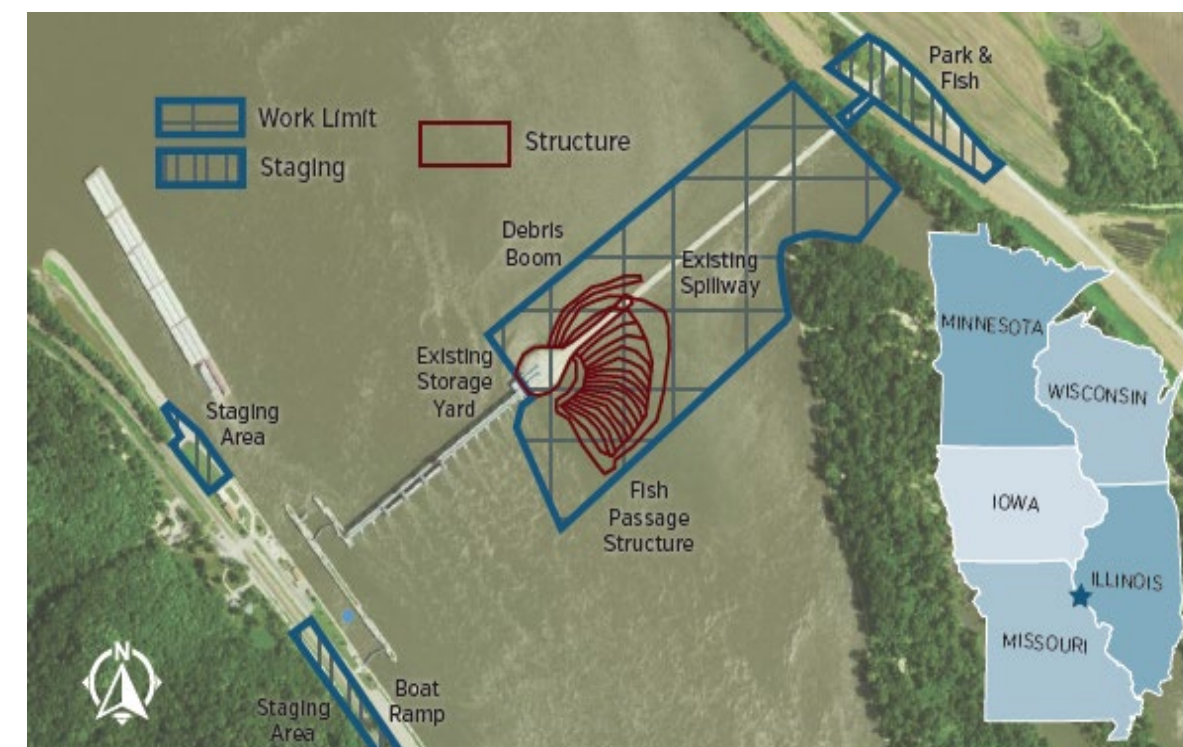
# LOCK 25 NEW 1200' LOCK

- The Lock 25 new 1200' Lock was fully funded at \$732M. This funding will be used to complete design and construct the project. The IIJA waived the Inland Waterways Trust Fund 65%/35% cost-share requirement.
- The primary purpose of the project is to improve efficiency, reliability, and safety for Navigation traffic transiting the facility along with adding additional operational redundancy at Lock 25.
- When complete, the new lock will reduce per lockage times from two and a half hours or more to approximately 45 minutes.



# LOCK AND DAM 22 FISH PASSAGE

- The Lock and Dam 22 fish passage project was funded at \$97.1M. This funding will allow for completion of design and initiation of construction.
- The primary purpose of the project is to increase access to upstream mainstem river and tributary habitats. Increased access to upriver habitats will result in an increase in the size and distribution of 30 native migratory fish populations, effectively returning this area of the river to a pre-lock and dam state.
- When complete, the fish passage structure will permanently restore the connection between river pools for native fish species.





# Navigation & Structural



Project	Location	Anticipated Advertisement	Estimated Range
Dresden Miter Gate Install, Machinery & Electrical Replacement	Will County, IL	3 <sup>rd</sup> Qtr FY22	>\$10M
Brandon Rd Miter Gate Install & Machinery Replacement	Will County, IL	4 <sup>th</sup> Qtr FY22	>\$10M
Starved Rock/Marseilles Miter Gate Machinery Replacement	La Salle County, IL	4 <sup>th</sup> Qtr FY22	\$5M-\$10M
Lock and Dam 21 Concrete Replacement	Adams County, IL	4 <sup>th</sup> Qtr FY22	\$1M-\$5M
Red Rock Sluice Gate Renovations	Marion County, IA	4 <sup>th</sup> Qtr FY22	\$1M-\$5M
Red Rock Tainter Gate Fabrication	Marion County, IA	4 <sup>th</sup> Qtr FY22	\$5M-\$10M





# CIVIL, CHANNEL & ECOSYSTEM RESTORATION



Project	Location	Anticipated Advertisement	Estimated Range
Saylorville Water & Sewer Infrastructure Repairs	Polk County, IA	3 <sup>rd</sup> Qtr FY22	\$1M-\$5M
Saylorville Trash Rack Debris Removal	Polk County, IA	3 <sup>rd</sup> Qtr FY22	\$100K - \$500K
Red Rock Waterline Replacement	Marion County, IA	4 <sup>th</sup> Qtr FY22	\$500K-\$1M
Red Rock Shoreline Protection	Marion County, IA	3 <sup>rd</sup> Qtr FY22	\$1M-\$5M
Saylorville Shoreline Repairs	Polk County, IA	2 <sup>nd</sup> Qtr FY22	\$1M-\$5M
UMRR Steamboat Island Stage I HREP	Cinton County, IA	4 <sup>th</sup> Qtr FY22	\$1M-\$5M



# Levee Repairs (PL 84-99)

Record flooding in 2019 and additional flooding in 2020 caused widespread damage to many levee and drainage systems.

## Levee Project Repair Progress

- 19 Construction Complete
- 8 Construction Underway
- 1 Finishing Design/Contract Solicitation
- 3 In Project Design







# EMERGENCY REPAIRS (PL 84-99)



Project	Location	Anticipated Advertisement	Estimated Range
Hunt Lima Levee Repairs	Hancock County, IL	Solicitation Underway	\$5 - \$10M
Two Rivers Levee Repairs	Des Moines County, IA	3 <sup>rd</sup> Qtr FY22	\$1 - \$5M
East Peoria Sanitary District	Tazwell County, IL	3 <sup>rd</sup> Qtr FY22	\$500K - \$1M
Sny Levee Repair Reach 1	Pike County, IL	1 <sup>st</sup> Qtr FY23	\$250K - \$500K





# BUILDING RENOVATIONS – 88<sup>TH</sup> RD & OTHERS



Project	Location	Anticipated Advertisement	Estimated Range
CELRE - Detroit Area Office, Building 403 & 405 Renovation	Detroit, MI	2 <sup>nd</sup> Qtr FY22	\$1M-\$5M
88 <sup>th</sup> RD - Renovate OMS and Storage Building	Homewood, IL	2 <sup>nd</sup> Qtr FY22	\$1M-\$5M
88 <sup>th</sup> RD - Expand Front Entrance and Repair Gate	Milwaukee, WI	3 <sup>rd</sup> Qtr FY22	\$1M-\$5M
88 <sup>th</sup> RD - Provide Energy and resiliency upgrades for Various Building	Arlington Heights, IL	3 <sup>rd</sup> Qtr FY22	\$1M-\$5M
88 <sup>th</sup> RD - Renovate USARC Building	Waterloo, IA	4 <sup>th</sup> Qtr FY22	\$1M-\$5M



# UPCOMING EVENTS

22 March 2022.....SAME Social/Networking Event

23 March 2022.....SAME Rock Island Post - Small Business Industry Day

12 April 2022.....Coralville, Eastern Iowa Event – Meet the Buyer





# DOING BUSINESS WITH US



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Websites for Industry Partners:

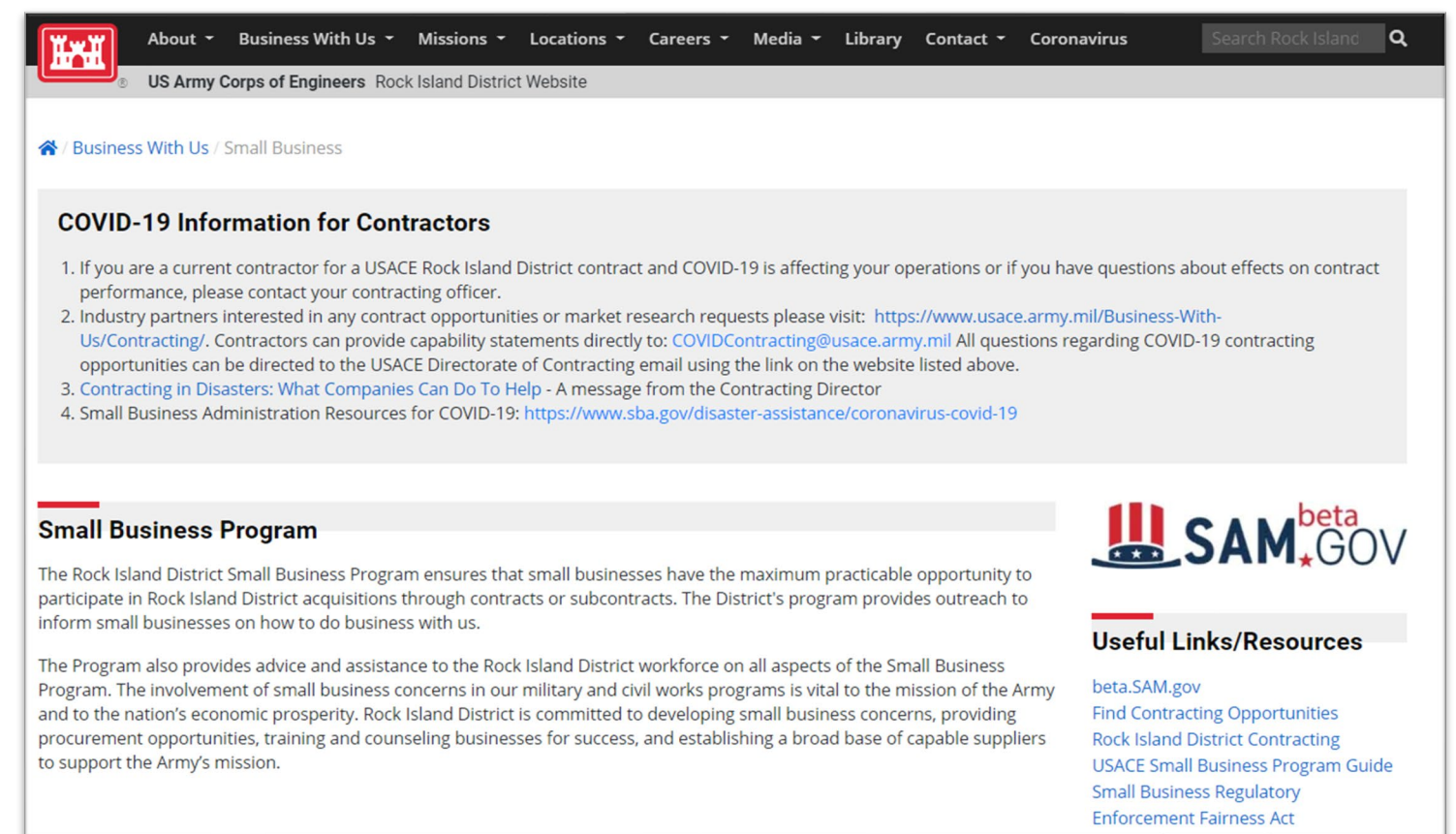
[www.mvr.usace.army.mil/Business-With-Us/Small-Business/](https://www.mvr.usace.army.mil/Business-With-Us/Small-Business/)

<https://www.mvr.usace.army.mil/Business-With-Us/Contracting/>

- Upcoming training for industry or outreach events
- Contract Forecast Lists
- How-To's for Finding Opportunities
- Subcontracting Opportunities

Individualized Meetings Available to Discuss:

- Projects/programs and doing business with the District
- Potential connection with other District personnel and/or other resource partners
- Inclusion on District email list for ongoing communication





# FY22 Industry Outreach Participation List



Industry Outreach	Dates
St. Louis Industry Day	March 2 <sup>nd</sup>
Rock Island Post SAME Industry Day	March 23 <sup>rd</sup>
Scott Field Post SAME Industry Day	April 20 <sup>th</sup> - 21 <sup>st</sup> <a href="https://same.org/scott-field">same.org/scott-field</a> <a href="https://same.org/st-louis">same.org/st-louis</a>
Vicksburg District Industry Day	April 28 <sup>th</sup>
New Orleans District Industry Day	May 25 <sup>th</sup>
Association of General Contractors (AGC) – MO	May 25 <sup>th</sup>
NESP – Lock & Dam 25 Industry Day	June – July 2022
SAME Small Business Conference – Nashville, TN	November 1 <sup>st</sup> – 3 <sup>rd</sup> , 2022



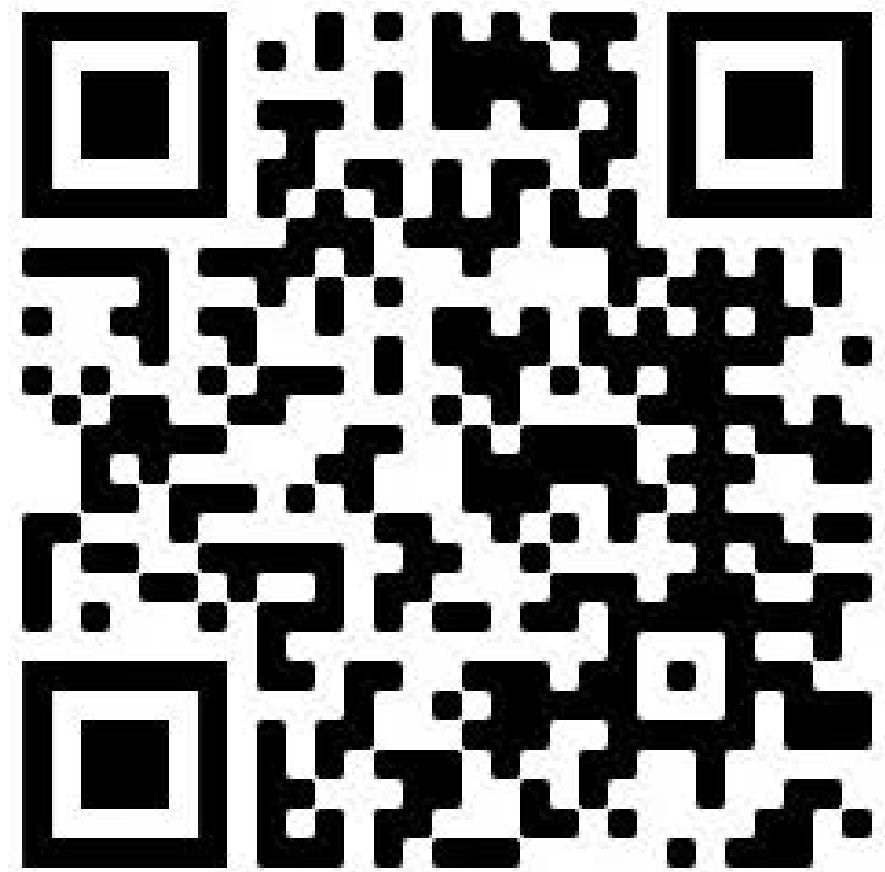


# Question & Answer



# Post Event Survey

Please take a moment to complete the short post event survey by scanning the QR Code below. All feedback is welcomed.







**U.S. Department of the Interior  
National Park Service, Interior Regions 3, 4, & 5**

**REGIONAL MAJOR ACQUISITION BUYING OFFICE**

**March, 2022**

**Ron Kesterson  
Small Business Specialist  
NEKOTA MABO Lead**



## National Park Service Mission

The National Park Service preserves unimpaired the natural and cultural resources and values of the National Park System for the enjoyment, education, and inspiration of this and future generations. The Park Service cooperates with partners to extend the benefits of natural and cultural resource conservation and outdoor recreation throughout this country and the world.







# Introduction

- The National Park Service (NPS)
  - The NPS is a Bureau of the Department of Interior (DOI)
  - Made up of over 400 Sites
  - Divided into Department of Interior Regions
- There are 4 Major Acquisition Buying Offices (MABO) supporting regions 3, 4, & 5 (Midwest)
  - Midwest Region MABO (Omaha, NE)
  - Missouri MABO (St. Louis, MO)
  - Ohio MABO (Sagamore Hills, OH)
  - NEKOTA MABO (Keystone, SD)









# Annual Regional Workloads

- FY21 -- \$68 Million with 1500 Contract Actions
- 20% Construction with 80% Services and Supplies
- Majority of spending between April and September each year

# Business Lines

## ■ Supplies

- ATV/UTVs
- Fence materials
- Fuel & propane
- Grounds equipment
- Gravel
- IT equipment (computers, monitors, servers, switches)
- Building materials, doors, windows, plastic lumber walkway materials
- Radios
- Traffic signs
- Trailers
- Vault toilets/Prefabricated restrooms
- *\*Parks Utilize Purchase Cards (below \$10K)*



# Business Lines

## ■ Services

- Aerial spraying
- Archeological surveys
- Historical research studies
- Demolition
- Elevator maintenance & repairs
- Security systems/Alarm monitoring
- HVAC services and repairs
- Dispatch services
- Exhibit reconditioning
- Waste collection
- Vehicle/equipment repairs
- Water testing
- *\*Parks Utilize Purchase Cards (below \$2500)*



# Business Lines

## ■ Construction

- Concrete sidewalks (new & repairs)
- Fence installation & repair
- Housing, quarters & cabins rehab
- HVAC replacement
- New buildings & expansions/additions
- Asphalt repairs, paving & striping
- Roofing
- Trail construction
- Well drilling
- Sewer

## ■ Line Item/Major Construction

- Performed by NPS' Denver Service Center

■ *\*Parks Utilize Purchase Cards (below \$2000)*



# Strategies

- Best Value Procurements
- Requests for Proposals
- Invitations for Bids
- Responsive and Responsible Contractors
  - Good Past Performance
  - Technical Capability
  - Adequate resources to complete the work
  - Quality work offered at a fair price







## Small Business Socio-Economic Considerations

- Most actions are less the \$250,000 and are automatically reserved for small business
- Projects over \$250,000 are screened with focus on HUBZone, Service-Disabled Veteran Owned, Woman Owned or 8(a) before small business
- We use Small Business Dynamic Searches
- We use Sources-sought Announcements/Responses from SAM.gov
- Set-aside decisions are approved by COs, Small Business Specialists, and in some cases, SBA Procurement Center Representatives (depends on \$ thresholds)





## Small Business

My contact info: [ron\\_kesterson@nps.gov](mailto:ron_kesterson@nps.gov) or (605) 574-3183  
Regional Small Business Specialist / NEKOTA MABO Lead

*Thank You!*